UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): $$\operatorname{\mathsf{July}}$ 28, 2005$

Asbury Automotive Group, Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

5511 01-0609375

(Commission File Number) (IRS Employer Identification No.)

622 Third Avenue, 37th Floor, New York, NY 10017

(Address of principal executive offices) (Zip Code)

(212) 885-2500

(Registrant's telephone number, including area code)

None

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

- [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Conditions.

The registrant issued a press release on July 28, 2005 announcing its financial results for the second quarter and six months ended June 30, 2005, which press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

Item 7.01 Regulation FD Disclosure.

following provisions:

The registrant hereby furnishes the press release identified under Item 2.02 and attached hereto as Exhibit 99.1.

Item 9.01 Financial Statements and Exhibits.

(c) Exhibits.

Exhibit No. Description

99.1 Press Release dated July 28, 2005.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ASBURY AUTOMOTIVE GROUP, INC.

Date: July 28, 2005 By: /s/Kenneth B. Gilman

Name: Kenneth B. Gilman Title: President and Chief Executive Officer

EXHIBIT INDEX

Exhibit No. Description

99.1 Press Release dated July 28, 2005.

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Asbury Automotive Group Reports Second Quarter Financial Results

-- Income from Continuing Operations Increased 9% --

-- Same-Store Retail Revenue Rose 9%; Same-Store Retail Gross Profit Increased 7% --

New York, NY, July 28, 2005 - Asbury Automotive Group, Inc. (NYSE: ABG), one of the largest automotive retail and service companies in the U.S., today reported financial results for the second quarter and six months ended June 30, 2005.

Income from continuing operations for the second quarter increased 9 percent to \$17.5 million, or \$0.54 per diluted share, compared with \$16.0 million, or \$0.49 per diluted share, in last year's second quarter. Net income for the second quarter was \$16.0 million, or \$0.49 per diluted share compared to \$14.7 million, or \$0.45 per diluted share, for the second quarter of 2004.

For the first six months of 2005, income from continuing operations was \$28.0 million, or \$0.85 per diluted share, including after-tax costs of \$2.2 million, or \$0.07 per diluted share, related to the Company's regional restructuring. Excluding the restructuring costs, income from continuing operations increased 12 percent to \$30.2 million, or \$0.92 per diluted share, from \$26.9 million, or \$0.82 per diluted share, in the prior year-to-date period. Net income for the first half of 2005 was \$25.6 million, or \$0.78 per diluted share, as compared to \$25.1 million, or \$0.77 per diluted share, for the first half of 2004.

Additional financial highlights for the second quarter of 2005, as compared to the corresponding period a year ago, included:

- o Total revenue for the quarter was approximately \$1.5 billion, up 12 percent. Total gross profit was \$221.4 million, a 10 percent increase.
- Same-store retail revenue and gross profit (excluding fleet and wholesale revenue) increased 9 and 7 percent, respectively.
- o New vehicle retail revenue rose 10 percent (6 percent same-store), and unit sales increased 7 percent (3 percent same-store). New vehicle retail gross profit increased 6 percent (3 percent same-store).
- O Used vehicle retail revenue increased 19 percent (16 percent same-store), and unit sales rose 10 percent (6 percent same-store). Used vehicle retail gross profit increased 12 percent (10 percent same-store).
- o Parts, service and collision repair revenue increased 13 percent (11 percent same-store), while the related gross profit rose 10 percent (8 percent same-store).
- o Net finance and insurance (F&I) revenue rose 11 percent (7 percent same-store). F&I per vehicle retailed (PVR) increased 3 percent to \$913, and platform F&I PVR rose 5 percent to \$883.
- o As a percentage of gross profit, selling, general and administrative (SG&A) expenses for the quarter were 77.0 percent, compared to 77.5 percent in the prior year. Excluding rent expense, SG&A expenses were 71.4 percent, down 180 basis points compared to the prior year. Rent expense was higher in 2005 principally due to a sale-leaseback transaction in July 2004 that had the effect of increasing rent while reducing interest and depreciation expense.

President and CEO Kenneth B. Gilman commented, "I am pleased with our ability to achieve solid top and bottom-line results this quarter. During a very promotional new car environment, which was highlighted by General Motors' generous "employee discount" program, our business model once again turned in a solid performance. Of particular note is the performance of our used car operations where we achieved substantial gains in both same-store retail revenue and gross profit. We believe these gains can be attributed to earlier programs put in place to develop this area of the business. Despite this success, I still believe additional opportunity exists in used cars, especially in the lower-priced end of the market."

Mr. Gilman continued, "Our services businesses once again turned in strong performances and, when combined with our used vehicle business, more than offset continued pressure on new vehicle gross margins. For the quarter, fixed operations and finance and insurance generated 8 and 7 percent gains in same-store gross profit, respectively, well ahead of our ongoing objective of 3 to 5 percent increases. Our parts and service business continues to benefit from our decision two years ago to focus more resources on targeted investments in people, capacity expansion, new equipment and better training for our service advisors."

J. Gordon Smith, Senior Vice President and CFO, said, "We remained on track during the quarter with the implementation of our regional reorganization program, and have already achieved most of the expected cost savings. We

continue to believe the restructuring will deliver cost reductions in the second half of 2005 and into 2006, with annualized savings of approximately \$0.10 per share. In addition, cost containment initiatives that were put in place several quarters ago have begun to yield tangible results, and we believe will continue to produce additional savings in the future."

Mr. Smith continued, "Portfolio management has been another important focus during the year. The further streamlining of our dealership portfolio through the divestiture of under-performing stores eliminates some considerable distractions and enhances the Company's overall productivity. Specifically, three stores that we decided to sell in the second quarter of 2005 lost approximately \$0.02 per diluted share during the quarter, which is included in discontinued operations. The remaining \$0.03 loss from discontinued operations principally relates to stores sold in 2005 but placed in discontinued operations in 2004. On the acquisition front, we've been a bit selective in our approach, unwilling to pay above market prices to induce owners to sell. As a result, we expect the year to come in below the low end of our previously announced acquisition target of adding \$300 million in annualized revenues."

Commenting on earnings guidance for 2005, the Company noted that it has raised its expected range of estimates for earnings per share from continuing operations to between \$1.74 and \$1.80. This range does not reflect the net costs resulting from the regional reorganization currently estimated at \$0.03 per share, nor the potential adoption of Statement of Financial Accounting Standard 123 (R).

Asbury will host a conference call to discuss its second quarter results this morning at 10:00 a.m. Eastern Time. The call will be simulcast live on the Internet and can be accessed by logging onto http://www.asburyauto.com or http://www.ccbn.com. In addition, a live audio of the call will be accessible to

the public by calling 800-540-0559; international callers, please dial 785-832-1508. No access code is required. A conference call replay will be available approximately two hours following the call for 14 days and can be accessed by calling 888-203-1112 (domestic), or 719-457-0820 (international); access code 9363044, or by logging onto the Company's website.

About Asbury Automotive Group

Asbury Automotive Group, Inc., headquartered in New York City, is one of the largest automobile retailers in the U.S., with 2004 revenue of approximately \$5.3 billion. Built through a combination of organic growth and a series of strategic acquisitions, the Company currently operates 94 retail auto stores, encompassing 129 franchises for the sale and servicing of 33 different brands of American, European and Asian automobiles. Asbury believes that its product mix contains a higher proportion of the more desirable luxury and mid-line import brands than most public automotive retailers. The Company offers customers an extensive range of automotive products and services, including new and used vehicle sales and related financing and insurance, vehicle maintenance and repair services, replacement parts and service contracts.

Forward-Looking Statements

This press release contains "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995. The forward-looking statements include statements relating to goals, plans, projections and guidance regarding the Company's financial position, results of operations, market position, product development, pending and potential future acquisitions and business strategy. These statements are based on management's current expectations and involve significant risks and uncertainties that may cause results to differ materially from those set forth in the statements. These risks and uncertainties include, among other things, market factors, the Company's relationships with vehicle manufacturers and other suppliers which could cause, among other things, acquisitions under contract or letters of intent to fail, risks associated with the Company's substantial indebtedness, risks related to pending and potential future acquisitions, risks related to competition in the automotive retail and service industries, general economic conditions both nationally and locally and governmental regulations and legislation. There can be no guarantees that the Company's plans for future operations will be successfully implemented or that they will prove to be commercially successful. These and other risk factors are discussed in the Company's annual report on Form 10-K and in its other filings with the Securities and Exchange Commission. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future events or otherwise.

	June	Months Ended	For the Six Months Ended June 30,		
		2004		2004	
REVENUES:					
New vehicle	\$ 903.767	\$ 814,427	\$ 1,688,962	\$ 1,494,018	
Used vehicle	366.917	316.278	705.023	615,330	
Parts, service and collision repair	164.529	316,278 146,085	322,696	283,933	
Finance and insurance, net	41,646	37 , 453	79 , 334	68 , 374	
Total revenues	1,476,859	1,314,243			
COST OF SALES:					
New vehicle	841,065	755 , 381	1,571,227	1,383,735	
Used vehicle	335,403	289,033	643,015	561,044	
Parts, service and collision repair	79,016	289,033 68,224	154,701	134,172	
Total cost of sales		1,112,638	2,368,943	2,078,951	
GROSS PROFIT	221 . 375	201,605	427.072	382.704	
	221,373	201,003	427,072	302,704	
OPERATING EXPENSES:					
Selling, general and administrative	170,551	156,332	338,358	300,694	
Depreciation and amortization	5,102	5,084	10,037	9,947	
Income from operations	45,722	40,189	78 , 677	72,063	
OTHER INCOME (EXPENSE):					
Floor plan interest expense	(7 , 977)	(4,883)	(14,973)		
Other interest expense	(10,131)	(10,186)	(19,619)	(20,506)	
Interest income	235		491	381	
Other income (expense)	186 	152 	158	(59)	
Total other expense, net	(17,687)	(14,808)	(33,943)	(29,312)	
Income before income taxes	28,035	25,381	44,734	42,751	
INCOME TAX EXPENSE	10,513	9,341	16,775	15,855	
INCOME FROM CONTINUING OPERATIONS	17,522				
DISCONTINUED OPERATIONS, net of tax	(1,536)	(1,292)	(2,332)	(1,784)	
Not income		\$ 14,748			
Net income		========			
BASIC EARNINGS PER COMMON SHARE:					
Continuing operations	\$ 0.54	\$ 0.49	\$ 0.86	\$ 0.83	
Discontinued operations	(0.05)	(0.04)	(0.07)	(0.06)	
Net income	\$ 0.49	\$ 0.45	\$ 0.79	\$ 0.77	
DILUTED EARNINGS PER COMMON SHARE:	¢ 0.54	6 0 40	ė 0.0F	0.00	
Continuing operations Discontinued operations	\$ 0.54 (0.05)	\$ 0.49 (0.04)	\$ 0.85 (0.07)	0.82 (0.05)	
Net income	\$ 0.49	\$ 0.45	\$ 0.78	\$ 0.77	
	========	========	========	========	
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:					
Basic	32,604	32,470	32,596	32,452	
	=======	=======	========	========	
Diluted	32 , 725	32,656	32,753	32,688	
D114004	========	=======	========	=======	

	As Reported for the Three Months Ended June 30,			Same Store for the Three Months Ended June 30,				
	2005		2004		2005		2004	
RETAIL VEHICLES SOLD:								
New units Used units	29,094 16,520	63.8% 36.2%	27,114 15,072	64.3% 35.7%	27,866 16,005	63.5% 36.5%	27,114 15,072	64.3% 35.7%
Total units	45,614 ======	100.0% =====	42,186	100.0%	43,871	100.0% =====	42,186	100.0% =====
REVENUE:								
New retail	\$ 879,202 279,451 164,529 41,646	59.5% 18.9% 11.2% 2.8%	\$ 798,482 234,321 146,085 37,453	60.8% 17.8% 11.1% 2.9%	\$ 848,376 272,140 162,302 40,082	59.3% 19.0% 11.4% 2.8%	\$ 798,482 234,321 146,085 37,453	60.8% 17.8% 11.1% 2.9%
Total retail revenue	1,364,828		1,216,341		1,322,900		1,216,341	
Fleet Wholesale	24,565 87,466	1.7% 5.9%	15,945 81,957	1.2%	23,346 84,552	1.6% 5.9%	15,945 81,957	1.2% 6.2%
Total revenue	\$1,476,859 ======	100.0%	\$1,314,243 =======	100.0%	\$1,430,798 ======	100.0%	\$1,314,243 ======	100.0%
GROSS PROFIT New retail Used retail Parts, service and collision repair Finance and insurance, net	\$ 61,903 31,487 85,513 41,646	28.0% 14.2% 38.6% 18.8%	\$ 58,397 28,050 77,861 37,453	29.0% 13.9% 38.6% 18.6%	\$ 59,975 30,763 84,015 40,082	27.8% 14.3% 38.9% 18.6%	\$ 58,397 28,050 77,861 37,453	29.0% 13.9% 38.6% 18.6%
Total retail gross profit	220,549		201,761		214,835		201,761	
Fleet	799 27	0.4%	649 (805)	0.3% (0.4%)	808 52	0.4%	649 (805)	0.3%
Total gross profit	\$ 221,375	100.0%	\$ 201,605	100.0%	\$ 215,695	100.0%	\$ 201,605	100.0%
SG&A expenses excluding rent expense SG&A (excluding rent expense) as a percent of gross profit	\$ 158,007 71.4%		\$ 147,521 73.2%		\$ 153,424 71.1%		\$ 147,060 72.9%	
GROSS PROFIT PER VEHICLE RETAILED: New retail Used retail Finance and insurance, net Platform finance and insurance, net	\$ 2,128 1,906 913 883		\$ 2,154 1,861 888 843		\$ 2,152 1,922 914 882		2,154 1,861 888 843	

	As Reported for the Six Months Ended June 30,		Same Store for the Six Months Ended June 30,					
	2005		2004		2005		2004	
RETAIL VEHICLES SOLD:								
New units Used units	53,997 32,027	62.8% 37.2%	49,692 29,795	62.5% 37.5%	51,264 30,908	62.4% 37.6%	49,692 29,795	62.5% 37.5%
Total units	86,024 ======	100.0%	79,487	100.0%	82 , 172	100.0%	79 , 487	100.0%
REVENUE:								
New retail	\$1,639,052	58.6% 19.0%	\$1,467,999	59.6% 18.6%	\$1,567,930	58.4% 19.1%	\$1,467,999	59.6%
Used retail Parts, service and collision repair	531,931 322,696	19.0%	458,351 283,933	11.5%	514,403 313,819	11.7%	458,351 283,933	18.6% 11.5%
Finance and insurance, net	79 , 334	2.8%	68,374	2.8%	76 , 057	2.8%	68,374	2.8%
Total retail revenue	2,573,013		2,278,657		2,472,209		2,278,657	
Fleet	49,910	1.8%	26,019	1.1%	48,418	1.8%	26,019	1.1%
Wholesale	173,092	6.2%	156 , 979	6.4%	165,545	6.2%	156 , 979	6.4%
Total revenue	\$2,796,015	100.0%	\$2,461,655	100.0%	\$2,686,172	100.0%	\$2,461,655	100.0%
GROSS PROFIT								
New retail	\$ 116,335	27.2%	\$ 109,268	28.5%	\$ 111,467	27.0%	\$ 109,268	28.5%
Used retail Parts, service and collision repair	60,870 167,995	14.3% 39.3%	55,179 149,761	14.4% 39.1%	59,150 163,134	14.4% 39.6%	55,179 149,761	14.4% 39.1%
Finance and insurance, net	79,334	18.6%	68,374	17.9%	76,057	18.4%	68,374	17.9%
Total retail gross profit	424,534		382 , 582		409,808		382 , 582	
Fleet	1,400	0.3%	1,015	0.3%	1,404	0.3%	1,015	0.3%
Wholesale	1,138	0.3%	(893)	(0.2%)	1,125	0.3%	(893)	(0.2%)
Total gross profit	\$ 427,072 ======	100.0%		100.0% =====	\$ 412,337 =======	100.0%	\$ 382,704 ======	100.0%
SG&A expenses excluding reorganization costs	\$ 309,493		\$ 283,701		\$ 297,134		\$ 283,240	
costs and rent) as a percent of gross profit	72.5%		74.1%		72.1%		74.0%	
GROSS PROFIT PER VEHICLE RETAILED:								
New retail	2,154		2,199		2,174		2,199	
Used retail	1,901 922		1,852 860		1,914 926		1,852 860	
Platform finance and insurance, net	892 892		821		894		821	

Asbury Automotive Group, Inc. Selected Data (Dollars in thousands except per share data) (Unaudited)

	As of	As of
	June 30, 2005	December 31, 2004
BALANCE SHEET HIGHLIGHTS:		
Cash and cash equivalents	\$ 11,049	\$ 28 , 093
Inventories	722,160	761,557
Total current assets	1,116,385	1,143,506
Floor plan notes payable	613,137	650,948
Total current liabilities	829,333	847,510
CAPITALIZATION:		
Long-term debt (including current		
portion)	\$ 509,344	\$ 526,415
Stockholders' equity	504,456	481,733
Total	\$1,013,800	\$1,008,148
10ta1		71,000,140

ASBURY AUTOMOTIVE GROUP, INC. SUPPLEMENTAL DISCLOSURES REGARDING NON-GAAP FINANCIAL INFORMATION (In thousands, except vehicle data)

The Company evaluates finance and insurance gross profit performance on a per-vehicle retailed basis by dividing total finance and insurance gross profit by the number of retail vehicles sold. During 2003, the Company renegotiated a contract with a third party finance and insurance product provider, which resulted in the recognition of income that was not attributable to retail vehicles sold during the year. The Company believes that platform finance and insurance, which excludes the additional revenue derived from contracts negotiated by the corporate office, provides a more accurate measure of the Company's finance and insurance operating performance. The following table reconciles finance and insurance gross profit to platform finance and insurance gross profit, and provides necessary components to calculate platform finance and insurance gross profit per vehicle retailed.

	As Reported For the Three Months Ended June 30,			
	2005	2004	2005	2004
RECONCILIATION OF FINANCE AND INSURANCE GROSS PROFIT TO PLATFORM FINANCE AND INSURANCE GROSS PROFIT: Finance and insurance, net	\$ 41,646	\$ 37,453	\$ 40,082	\$ 37,453
Less: corporate finance and insurance	(1,367)	(1,906)	(1,367)	(1,906)
Platform finance and insurance, net	\$ 40,279 ======	\$ 35,547	\$ 38,715 ======	\$ 35,547
RETAIL VEHICLES SOLD: New retail units Used retail units	29,094 16,520	27,114 15,072	27,866 16,005	27,114 15,072
Total units	45,614 ======	42,186	43,871 ======	42,186 ======
	Months End	For the Six ed June 30,	Same Store F Months Ende	d June 30,
	2005	2004	2005	2004
RECONCILIATION OF FINANCE AND INSURANCE GROSS PROFIT TO PLATFORM FINANCE AND INSURANCE GROSS PROFIT: Finance and insurance, net	\$ 79,334 (2,570)	\$ 68,374 (3,149)	\$ 76,057 (2,570)	\$ 68,374 (3,149)
Platform finance and insurance, net	\$ 76,764 ======		\$ 73,487 ======	\$ 65,225 ======
RETAIL VEHICLES SOLD: New retail units Used retail units Total units	53,997 32,027 86,024	49,692 29,795 79,487	51,264 30,908 82,172	49,692 29,795
TOTAL NINITS				79,487

The Company's operating income was largely impacted by restructuring costs incurred during the first quarter of 2005 and incremental rent expense associated with a sale-leaseback transaction that was entered into in the third quarter of 2004. The Company believes that excluding the restructuring costs and rent expense from the selling, general and administrative expenses provides a more meaningful basis to measure the results of the Company's operations compared to that of the prior year period. A reconciliation of the Company's adjusted selling, general and administrative expenses is presented below.

	As Reported for the Three Months Ended June 30, 2005	As Reported for the Three Months Ended June 30, 2004	Variance
SG&A expenses Less: Rent expense	\$170,551 (12,544)	\$156,332 (8,811)	\$ 14,219 (3,733)
Adjusted SG&A expenses	\$158,007 ======	\$147,521 ======	\$ 10,486 ======
	Same Store Results for the Three Months Ended June 30, 2005	for the Three Months	Variance
SG&A expenses Less: Rent expense	\$165,269 (11,845)	\$155,855 (8,795)	\$ 9,414 (3,050)
Adjusted SG&A expenses	\$153,424 ======	\$147,060 ======	\$ 6,364 ======
		As Reported for the Six Months Ended June 30, 2004	Variance
SG&A expenses Less: Restructuring costs Rent expense	(3,566)	\$300,694 (16,993)	\$ 37,664 (3,566) (8,306)
Adjusted SG&A expenses .		\$283,701 ======	\$ 25,792 ======
	Same Store Results for the Six Months Ended June 30, 2005	Same Store Results for the Six Months Ended June 30, 2004	Variance
SG&A expenses Less: Restructuring costs Rent expense	(3 , 566)	\$300,217 (16,977)	\$ 23,954 (3,566) (6,494)
Adjusted SG&A expenses .		\$283,240 ======	\$ 13,894 ======

The Company defines income from continuing operations as net income less discontinued operations. We believe that excluding certain items from income from continuing operations for the six months ended June 30, 2005 and 2004, provides a more meaningful basis to measure the results of our operations. A reconciliation of our net income to adjusted income from continuing operations is presented below.

	For the Six Months Ended June 30,		
	2005	2004	
RECONCILIATION OF NET INCOME TO ADJUSTED INCOME FROM CONTINUING OPERATIONS: Net income Discontinued operations		25,112 1,784	
Income from continuing operations	27 , 959		
Tax affected reorganization costs (a)	2,229		
Adjusted income from continuing operations	\$30,188		
RECONCILIATION OF NET INCOME PER DILUTED COMMON SHARE TO ADJUSTED INCOME FROM CONTINUING OPERATIONS PER DILUTED COMMON SHARE:			
Net income Discontinued operations	0.07	\$ 0.77 0.05	
Income from continuing operations	0.85		
Tax affected reorganization costs (a)	0.07		
Adjusted income from continuing operations		\$ 0.82	
Weighted average common shares outstanding (diluted):		32,688 =====	

⁽a) During the first six months of 2005, the Company incurred severance costs of \$3,566 (\$2,229 net of tax) associated with our previously announced reorganization.