

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K/A
(Amendment No. 1)

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 30, 2020 (August 24, 2020)

Asbury Automotive Group, Inc.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-31262
(Commission
File Number)

01-0609375
(IRS Employer
Identification No.)

2905 Premiere Parkway NW Suite 300
Duluth, GA
(Address of principal executive offices)

30097
(Zip Code)

770-418-8200
(Registrant's telephone number, including area code)

None
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, Par Value \$0.01	ABG	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.01 Completion of Acquisition or Disposition of Assets.

On August 24, 2020, Asbury Automotive Group, Inc. (the “Company”) filed a Current Report on Form 8-K (the “Initial Report”) with the Securities and Exchange Commission (the “SEC”) to report the completion of the acquisition by Asbury Automotive Group, LLC, a wholly owned subsidiary of the Company, of all of the assets of, and leases of the real property related to, 12 new vehicle dealership franchises (3 Mercedes-Benz, 3 Sprinter, 2 Lexus, 1 Jaguar, 1 Land Rover, 1 Porsche, and 1 Volvo), 2 collision centers and an auto auction comprising the Park Place Dealership group (collectively, the “Acquisition”) in accordance with the terms of the Asset Purchase Agreement (the “Asset Purchase Agreement”) entered into with certain members of the Park Place Dealership group, Park Place Mid-Cities, Ltd., a Texas limited partnership, and the identified principal. In order to comply with the financial statement requirements related to registration statements under the Securities Act of 1933, the Company hereby amends Item 9.01 of our Initial Report for the purpose of filing the financial statements of Park Place and the related pro forma financial information in accordance with Article 11 of Regulation S-X, which were not previously filed with the Initial Form 8-K and are permitted to be filed by amendment no later than 71 calendar days after the date the Initial Form 8-K was required to be filed with the SEC.

Item 9.01. Financial Statements and Exhibits.**(a) Financial statements of businesses acquired.**

The audited combined and consolidated financial statements of Park Place Dealerships - Selected Entities as of December 31, 2019 and for the year ended December 31, 2019, together with the notes thereto and the independent auditors’ report thereon are filed as Exhibit 99.1 hereto and are incorporated herein by reference.

The unaudited combined and consolidated financial statements of Park Place Dealerships - Selected Entities as of June 30, 2020 and June 30, 2019 and for the six months ended June 30, 2020 and June 30, 2019, together with the notes thereto, are filed as Exhibit 99.2 hereto and are incorporated herein by reference.

(b) Pro forma financial information.

The unaudited pro forma condensed combined balance sheet of the Company as of June 30, 2020, and unaudited pro forma condensed combined statements of income of the Company for the six months ended June 30, 2020 and the year ended December 31, 2019 are filed as Exhibit 99.3 hereto and are incorporated herein by reference.

(d) Exhibits.

Exhibit No.	Description
23.1	Consent of Dixon Hughes Goodman LLP
99.1	Audited combined and consolidated financial statements of Park Place Dealerships - Selected Entities as of December 31, 2019 and for the year ended December 31, 2019 (with independent auditors’ report thereon)
99.2	Unaudited combined and consolidated financial statements of Park Place Dealerships - Selected Entities as of June 30, 2020 and June 30, 2019 and for the six months ended June 30, 2020 and June 30, 2019
99.3	Unaudited pro forma combined and consolidated balance sheet of the Company as of June 30, 2020, and unaudited pro forma combined and consolidated statements of income of the Company for the six months ended June 30, 2020 and the year ended December 31, 2019
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ASBURY AUTOMOTIVE GROUP, INC.

Date: September 30, 2020

By: /s/ Patrick J. Guido

Name: Patrick J. Guido

Title: Senior Vice President and Chief Financial Officer

Consent of Independent Auditors

We consent to the incorporation by reference in the registration statements on Form S-8 (Nos. 333-231518, 333-221146, 333-165136, 333-105450, 333-115402 and 333-84646) and Form S-3 (No. 333-123505) of Asbury Automotive Group, Inc. of our report dated August 26, 2020, with respect to the combined and consolidated financial statements of Park Place Dealerships – Selected Entities as of and for the year ended December 31, 2019, which report appears in the Form 8-K of Asbury Automotive Group, Inc. dated September 30, 2020.

/s/ Dixon Hughes Goodman LLP
Fort Worth, Texas
September 30, 2020



Independent Auditors' Report

Partners and Members
Park Place Dealerships - Selected Entities
Dallas, Texas

We have audited the accompanying combined and consolidated financial statements of Park Place Dealerships—Selected Entities (the “Company”), which comprise the combined and consolidated balance sheet as of December 31, 2019, and the related combined and consolidated statements of operations, changes in partners’ capital and members’ equity, and cash flows for the year then ended, and the related notes to the combined and consolidated financial statements.

Management’s Responsibility for the Combined and Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the combined and consolidated financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the combined and consolidated financial statements that are free from material misstatement whether due to fraud or error.

Accountants’ Responsibility

Our responsibility is to express an opinion on these combined and consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined and consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined and consolidated financial statements. The procedures selected depend on the auditors’ judgment, including the assessment of the risks of material misstatement of the combined and consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the combined and consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined and consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined and consolidated financial statements referred to above present fairly in all material respects, the combined and consolidated balance sheet of Park Place Dealerships—Selected Entities as of December 31, 2019, and the results of its operations, changes in partners’ capital and members’ equity and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matters

As discussed in Notes 1 and 16 to the combined and consolidated financial statement, the Company changed its method of accounting for leases as of January 1, 2019 due to the adoption of Accounting Standards Update (ASU) No. 2016-02, Leases (Topic 842), and the related amendments. Our opinion is not modified with respect to this matter.

/s/ Dixon Hughes Goodman LLP

Fort Worth, Texas
August 26, 2020

**Combined and Consolidated Financial Statements:
Park Place Dealerships – Selected Entities
Combined and Consolidated Balance Sheet
December 31, 2019**

ASSETS	
Current assets:	
Cash and cash equivalents	\$ 41,143,434
Contracts in transit	26,843,135
Receivables, net	43,095,422
Inventories	185,269,967
Prepaid expenses	5,713,475
Courtesy vehicles, net	63,736,626
Total current assets	<u>365,802,059</u>
Property and equipment, net	71,845,068
Operating lease right-of-use assets	59,048,825
Long-term finance commission receivables, less current portion	3,695,928
Franchise rights	10,709,468
Goodwill	300,000
Other assets	1,108,103
	<u>146,707,392</u>
Total assets	<u>\$512,509,451</u>
LIABILITIES AND PARTNERS' CAPITAL AND MEMBERS' EQUITY	
Current liabilities:	
Floor plan notes payable	\$135,291,447
Floor plan notes payable, other	86,332,150
Accounts payable	21,261,096
Accrued expenses	25,301,741
Current portion of allowance for contingent charges	2,937,911
Current portion of long-term debt	1,751,282
Current portion of operating lease liabilities	17,985,215
Current portion of finance lease obligation	2,483,303
Total current liabilities	<u>293,344,145</u>
Allowance for contingent charges, less current portion	1,492,089
Long-term debt, less current portion	37,571,840
Operating lease liabilities, less current portion	41,092,037
Finance lease obligation, less current portion	1,073,724
Deferred compensation	1,908,128
Profits interest retirement obligation	2,768,555
	<u>85,906,373</u>
Partners' capital and members' equity	133,258,933
Total liabilities and partners' capital and members' equity	<u>\$512,509,451</u>

See accompanying notes.

Park Place Dealerships – Selected Entities
Combined and Consolidated Statement of Operations
Year Ended December 31, 2019

Sales	\$1,676,943,438
Cost of sales	1,428,051,693
Gross profit from sales	248,891,745
Financing, insurance, service contract and other income, net	28,863,960
Gross profit	277,755,705
Expenses:	
Variable selling	23,390,168
Advertising	6,717,850
Floor plan interest	8,240,620
Personnel	91,805,097
Semi-fixed	42,905,043
Fixed	48,835,436
	221,894,214
Income from operations	55,861,491
Other income (expense):	
Interest expense, other than floor plan	(2,052,500)
Interest income	2,054,756
Management fees	(717,355)
Deferred compensation expense	(655,024)
Profits interest obligation	433,220
Other	82,899
	(854,004)
Income before state income tax expense	55,007,487
State income tax expense	999,396
Net income	<u>\$ 54,008,091</u>

See accompanying notes.

Park Place Dealerships - Selected Entities
Combined and Consolidated Statement of Changes in Partners' Capital and Members' Equity
Year Ended December 31, 2019

	Partners' Capital	Members' Equity	Total
January 1, 2019	\$ 114,882,041	\$ 18,531,499	\$133,413,540
Partner and member withdrawals	(48,590,563)	(6,572,135)	(55,162,698)
Capital contributions	—	1,000,000	1,000,000
Net income	47,304,476	6,703,615	54,008,091
December 31, 2019	<u>\$ 113,595,954</u>	<u>\$ 19,662,979</u>	<u>\$133,258,933</u>

See accompanying notes.

Park Place Dealerships - Selected Entities
Combined and Consolidated Statement of Cash Flows
Year Ended December 31, 2019

Cash flows from operating activities:	
Net income	\$ 54,008,091
Adjustments to reconcile net income to net cash provided by operating activities:	
Provision for bad debt	175,855
Depreciation and amortization	18,660,579
Gain on disposal of property and equipment	(63,585)
Allowance for contingent charges	1,490,000
Deferred compensation	655,024
Profits interest retirement obligations	(433,220)
Change in assets and liabilities:	
Contracts in transit	11,271,231
Receivables	1,250,864
Inventories	60,159,460
Prepaid expenses	(1,096,059)
Courtesy vehicles	(7,905,409)
Operating lease right-of-use assets	17,170,616
Finance commission receivables	806,335
Other assets	42,695
Floor plan notes payable	(33,789,725)
Accounts payable	(4,868,771)
Accrued expenses	2,011,621
Operating lease liabilities	(17,170,735)
Net cash provided by operating activities	<u>102,374,867</u>
Cash flows from investing activities:	
Proceeds from disposal of property and equipment	100,508
Purchase of property and equipment	(2,446,532)
Net cash used in investing activities	<u>(2,346,024)</u>
Cash flows from financing activities:	
Change in floor plan notes payable, other, net	(22,949,949)
Partner and member withdrawals	(55,162,698)
Capital contributions	1,000,000
Principal payments on long-term debt	(2,843,146)
Principal payments on finance lease obligation	(2,356,562)
Payments on deferred compensation	(589,965)
Net cash used in financing activities	<u>(82,902,320)</u>
Net increase in cash and cash equivalents	17,126,523
Cash and cash equivalents, beginning	24,016,911
Cash and cash equivalents, ending	<u>\$ 41,143,434</u>

See supplemental disclosures of cash flow information (Note 12 and 14).

See accompanying notes.

Park Place Dealerships - Selected Entities
Notes to Combined and Consolidated Financial Statements

1. Nature of Business and Significant Accounting Policies

Organization and nature of business

The accompanying combined and consolidated financial statements include the combined and consolidated operations of Park Place Motorcars, Ltd., Park Place Motorcars Fort Worth, Ltd., PPDV, Ltd., Park Place LX of Texas, Ltd., PPP, LP, PPJ, LLC, PPMB Arlington, LLC, PPM Auction, LP, PPMBA Realty, LP, and PP Real Estate, Ltd. (referred to collectively as “Park Place Dealerships - Selected Entities” or the “Company”). The combined and consolidated financial statements include the accounts of the Company. All significant intercompany accounts and transactions have been eliminated in the combination and consolidation.

The Company is a franchised dealer of Mercedes-Benz USA, LLC; Porsche Cars North America, Inc.; Lexus, a division of Toyota Motor Sales U.S.A., Inc.; Volvo Cars of North America; Jaguar Cars Limited; and Land Rover North America, Inc. (referred to collectively as “the manufacturers”) under dealer agreements. Through these dealer agreements, the Company markets new vehicles, replacement parts, service, and financing and leasing. In addition, it also retails and wholesales used vehicles. The dealer agreements specify the location of the dealerships and designate the specific market areas in which the dealer may operate; however, there is no guarantee of exclusivity within these market areas. The specified market area for the Company is the greater Dallas/Fort Worth, Texas metropolitan area.

Combined affiliates:

<u>Legal Entity</u>	<u>Primary Operations</u>	<u>Manufacturer</u>
Park Place Motorcars, Ltd.	Dealership	Mercedes Benz USA, LLC
Park Place Motorcars Fort Worth, Ltd.	Dealership	Mercedes-Benz USA, LLC
PPDV, Ltd.	Dealership	Volvo Cars of North America
Park Place LX of Texas, Ltd.	Dealership	Lexus, a division of Toyota Motor Sales U.S.A., Inc
PPP, LP	Dealership	Porsche Cars North America, Inc
PPJ, LLC	Dealership	Jaguar Cars Limited; Land Rover North America, Inc.
PPMB Arlington, LLC	Dealership	Mercedes-Benz USA, LLC
PPM Auction, LP	Auction	

Variable interest entity of PPMB Arlington, LLC:

<u>Legal Entity</u>	<u>Primary Operations</u>
PPMBA Realty, LP	Real Estate

Variable interest entity of Park Place Motorcars Fort Worth, Ltd.:

<u>Legal Entity</u>	<u>Primary Operations</u>
PP Real Estate, Ltd.	Real Estate

Park Place Auto Auction facilitates used vehicle wholesale purchases and sales and collects auction fees from customers related to each transaction.

Cash and cash equivalents

Cash and cash equivalents include highly liquid investments that have remaining maturities of three months or less at the date of purchase.

Contracts in transit

Contracts in transit represent amounts due for customer contracts sold to financial institutions. These contracts are typically collected within 15 days.

Receivables

Receivables consist primarily of amounts due from other dealerships and auto auctions as a result of vehicle sales; amounts due from third parties for parts sold or services provided; and amounts due from manufacturers for incentives and warranty reimbursements. Receivables also include commissions due on aftermarket products. Receivables resulting from vehicle sales are secured by the related vehicles. Receivables arising from the sale of parts and service which are due under normal trade terms require payment within 30 days from the invoice date.

The carrying amount of receivables is reduced by an allowance that reflects management's best estimate of the amounts that will not be collected. Management reviews each receivable balance that exceeds a set number of days from the invoice date, and, based on historical bad debt experience and management's evaluation of customer credit worthiness, estimates that portion, if any, of the balance that will not be collected. No interest is charged on delinquent receivables.

Inventories

All inventories are valued at the lower of cost or net realizable value. The cost of new and used vehicles is determined using the specific identification method. The cost of all other inventories is determined using the most recent cost, which approximates first-in, first-out (FIFO).

Courtesy vehicles

The Company purchases new vehicles from the manufacturers in connection with programs whereby the Company utilizes the vehicles, typically for twelve months or less, as loan vehicles for customers' use while their vehicles are being serviced by the dealership. The Company usually receives a subsidy, or discount, off of the manufacturers' invoice price and records depreciation on the vehicles. Courtesy vehicles are stated at cost, net of the subsidy, if any, and depreciation, which is computed using the straight-line method. The related liability is included in floor plan notes payable and floor plan notes payable, other.

Property and equipment

Property and equipment are stated at cost. Expenditures for maintenance, repairs and minor renewals are charged to expense as incurred. Major renewals and betterments are capitalized. Depreciation and amortization are provided using the straight-line method over the estimated useful lives of the assets or the length of the related lease, if shorter. The useful lives of property and equipment for purposes of computing depreciation and amortization are as follows:

Buildings	39.5 years or underlying lease terms
Equipment	5 - 10 years
Furniture and fixtures	7 years
Computer equipment	3 years
Vehicles	3 - 5 years
Leasehold improvements	Lesser of 10 - 30 years or underlying lease terms

Franchise rights and goodwill

In connection with business acquisitions, the Company assigned fair values to franchise rights and goodwill. Franchise rights and goodwill have indefinite lives and therefore are not amortized but are reviewed for possible impairment at least annually. Management has determined that franchise rights and goodwill are not impaired at December 31, 2019.

Long-lived assets

The Company records impairment losses on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amounts of those assets. There were no indicators of impairment at December 31, 2019.

Other assets

Other assets consisted of deposits on various contracts and other miscellaneous assets.

Factory incentives

The Company receives various incentive payments from the manufacturers. These incentive payments are typically received on new vehicle retail sales. The incentives are reported as reductions of cost of sales in the accompanying combined and consolidated statement of operations.

Factory assistance

The Company receives various assistance from certain manufactures. The Company accounts for the assistance as purchase discounts on the cost of the vehicles. The assistance is first reflected as a reduction in inventory cost on the combined and consolidated balance sheets and then reflected as a reduction to cost of sales in the combined and consolidated statement of operations as the respective vehicles are sold. At December 31, 2019, inventory cost had been reduced by \$2,170,913, for assistance received from the manufacturers. Cost of sales has been reduced by \$19,321,395, for assistance received from the manufacturers related to vehicles sold for the year ended December 31, 2019.

Floor plan notes payable

The Company classifies borrowings and repayments on floor plan notes payable for inventory purchased from a manufacturer that has a controlling interest in the respective floor plan lender (floor plan notes payable on the combined and consolidated balance sheet) as an operating activity on the combined and consolidated statement of cash flows. Borrowings and repayments on floor plan notes payable for inventory purchased from a manufacturer that does not have a controlling interest in the respective floor plan lender (floor plan notes payable, other on the combined and consolidated balance sheet) have been classified as a net financing activity on the combined and consolidated statement of cash flows.

Revenue recognition

The Company satisfies its performance obligations with customers by transferring a good or service to the customer, as detailed below.

Revenues from vehicle and parts sales and from service operations are recognized at the time the vehicle or parts are delivered to the customer or the service is complete. Revenues from auction transactions are recognized at the time the transaction occurs.

The Company arranges financing for customers through various financial institutions and receives financing fees based on the difference between loan rates charged to customers and predetermined financing rates set by the financial institutions. The Company recognizes income from finance and insurance commissions as the contracts are sold and recognizes an allowance for anticipated losses of finance and insurance commission income resulting from early payoffs of customer loans and repossessions. The provision is based on management's

evaluation of industry trends and historical experience. The Company also receives commissions from the sale of non-recourse third-party extended service contracts to customers. Under these contracts, the third-party warranty company is directly liable for all warranties provided. Commission revenue is recorded net of estimated chargebacks. Commission expense related to the sale of warranties is charged to expense upon recognition of revenue.

The following table summarizes revenue from contracts with customers for the year ended December 31, 2019:

New vehicle	\$ 817,666,024
Used vehicle	585,682,918
Parts, service and body shop	265,377,321
Other	8,217,175
	<u>\$1,676,943,438</u>

Advertising costs

The Company expenses advertising costs in the periods in which they are incurred.

Presentation of certain taxes

The Company collects various taxes from customers and remits these amounts to applicable taxing authorities. The Company's accounting policy is to exclude these taxes from sales and costs of sales.

Accounting for income taxes

The Company is not a federal income tax paying entity. Income and losses of the Company are reported by the partners or members in their individual federal tax returns. The Company is, however, liable for margin taxes in accordance with Texas statutes.

While the Company is a combination of Limited Partnerships and Limited Liability Companies, consideration is given to the recognition and measurement of tax positions that meet a "more-likely-than-not" threshold. A tax position is a position taken in a previously filed tax return or a position expected to be taken in a future tax return that is reflected in measuring current or deferred income tax assets and liabilities. Tax positions include the Company's status as pass-through entities. The recognition and measurement of tax positions taken for various jurisdictions consider the amounts and probabilities of outcomes that could be realized upon settlement using the facts, circumstances, and information available at the reporting date. The Company has determined that it did not have any material unrecognized tax benefits or obligations as of December 31, 2019.

Use of estimates

The preparation of combined and consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the combined and consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Recently issued accounting standards

Effective January 1, 2019, the Company adopted the new lease accounting guidance in Accounting Standards Update (ASU) No. 2016-02, Leases (Topic 842) ("ASC 842"). See Note 14 "Leases" within the accompanying combined and consolidated financial statements.

Evaluation of subsequent events

The Company has evaluated the effect subsequent events would have on the combined and consolidated financial statements through August 26, 2020, which is the date the combined and consolidated financial statements were available to be issued.

2. Receivables

Receivables consisted of the following as of December 31, 2019:

Factory	\$20,659,240
Customers	6,716,368
Vehicles	10,503,181
Finance commissions	3,804,373
Employees and others	17,043
Related Party receivables	2,077,091
	<u>43,778,106</u>
Allowance for doubtful accounts	(682,684)
	<u>\$43,095,422</u>

3. Inventories

Inventories consisted of the following as of December 31, 2019:

New vehicles	\$127,746,659
Used vehicles	46,365,292
Parts, accessories and other	11,158,016
	<u>\$185,269,967</u>

4. Courtesy Vehicles

Courtesy vehicles consisted of the following as of December 31, 2019:

Courtesy vehicles at cost	\$66,411,476
Accumulated depreciation	(2,674,850)
	<u>\$63,736,626</u>

Depreciation expense on courtesy vehicles, included as a component of semi-fixed expenses, totaled \$6,953,851 for the year ended December 31, 2019.

5. Property and Equipment

Property and equipment consisted of the following as of December 31, 2019:

Land	\$ 14,839,337
Buildings	67,362,877
Equipment	19,191,265
Furniture and fixtures	18,549,066
Computer equipment	16,717,985
Vehicles	1,106,464
Leasehold improvements	24,509,723
Construction in progress	81,172
	<u>162,357,889</u>
Accumulated depreciation and amortization	(90,512,821)
	<u>\$ 71,845,068</u>

Depreciation and amortization expense on property and equipment, included as a component of fixed expenses, totaled \$11,704,365 for the year ended December 31, 2019.

6. Finance Commission Receivables

The Company has an agreement with Lexus Financial Services whereby finance commission income on leases is paid throughout the duration of individual customers' leases. Management has estimated the current and long-term portions of these finance commission receivables. Current and long-term finance commission receivables consisted of the following as of December 31, 2019:

Current portion (included in finance commissions receivable in Note 2)	\$3,207,793
Long-term portion	3,695,928
	<u>\$6,903,721</u>

7. Floor Plan Notes Payable and Floor Plan Notes Payable, Other

The Company finances its new vehicles, courtesy vehicles, and a portion of its pre-owned vehicle purchases through floor plan notes payable to credit corporations. The Company has floor plan financing agreements for the purchase of new, pre-owned, and courtesy vehicles with Mercedes-Benz Financial Services, Toyota Motor Credit Corporation, Chase Bank, and Bank of America, N.A. (collectively the "Floor Plan Lenders"). The agreements are collateralized by all property and equipment, inventories, and all other accounts, contract rights, chattel paper and general intangibles and proceeds of any and all of the foregoing, whether owned now or hereafter acquired by the Company. These agreements may be cancelled with thirty days' written notice by either party.

The aggregate borrowing limits for the floor plan lines of credit are as follows at December 31, 2019:

<u>Floor Plan Lender</u>	<u>Vehicle Type</u>	<u>Borrowing Limit</u>
Mercedes-Benz Financial Services	New Vehicles	\$ 156,425,000
Mercedes-Benz Financial Services	Used Vehicles	58,500,000
Mercedes-Benz Financial Services	Courtesy Vehicles	57,000,000
Toyota Motor Credit Corporation	New Vehicles	76,000,000
Toyota Motor Credit Corporation	Used Vehicles	15,500,000
Toyota Motor Credit Corporation	Courtesy Vehicles	24,840,000
Chase Bank	Courtesy Vehicles	5,150,000
Bank of America, N.A.	New Vehicles	12,000,000
Bank of America, N.A.	Used Vehicles	4,000,000
Bank of America, N.A.	Courtesy Vehicles	4,000,000
Total borrowing limit		<u>\$ 413,415,000</u>

Interest rates on floor plan lines of credit are as follows:

Mercedes-Benz Financial Services:

<u>Vehicle Type</u>	<u>Rate Calculation</u>	<u>Rate at December 31, 2019</u>
New Vehicles	30 day LIBOR + 1.70%	3.44%
Used Vehicles	30 day LIBOR + 1.70%	3.44%
Courtesy Vehicles	30 day LIBOR + 1.70%	3.44%

Toyota Motor Credit Corporation:

<u>Vehicle Type</u>	<u>Rate Calculation</u>	<u>Rate at December 31, 2019</u>
New Vehicles	3 month LIBOR + 1.25%	3.16%
Used Vehicles	3 month LIBOR + 1.25%	3.16%
Courtesy Vehicles	Fixed	4.00 – 4.75%

Chase Bank:

<u>Vehicle Type</u>	<u>Rate Calculation</u>	<u>Rate at December 31, 2019</u>
Courtesy Vehicles	30 day LIBOR + 2.00%	3.74%

Bank of America:

<u>Vehicle Type</u>	<u>Rate Calculation</u>	<u>Rate at December 31, 2019</u>
New Vehicles	30 day LIBOR + 1.25%	2.99%
Used Vehicles	30 day LIBOR + 1.25%	2.99%
Courtesy Vehicles	30 day LIBOR + 1.25%	2.99%

Floor plan notes payable and floor plan notes payable, other include notes payable for courtesy vehicles financed with the Floor Plan Lenders. Interest expense on courtesy vehicle notes payable, included as a component of semifixed expenses, totaled \$2,686,010 for the year ended December 31, 2019.

Included in floor plan notes payable, other are all used vehicles floored with Mercedes-Benz Financial, any Porsche, Volvo, Jaguar and Land Rover new and courtesy vehicles floored with Mercedes-Benz Financial, Lexus courtesy vehicles floored with Chase Bank and any vehicles floored with Bank of America, N.A.

The Floor Plan Lenders allow the Company to deposit funds in a cash management account which earns interest at the floor plan interest rate. These funds, which totaled \$31,212,969 at December 31, 2019 are reflected as a reduction in floor plan notes payable and floor plan notes payable, other in the accompanying combined and consolidated and consolidated balance sheet.

8. Long-Term Debt

Long-term debt consists of the following December 31, 2019:

Mercedes-Benz Financial Services	\$39,328,695
Less: debt issuance costs	(5,573)
Long-term debt, including current portion	39,323,122
Less: current portion, net of current portion of debt issuance costs	(1,751,282)
Long-term debt	<u>\$37,571,840</u>

Amortization expense on debt issuance costs, included as a component of other expense, totaled \$2,363 for the year ended December 31, 2019.

Mercedes-Benz Financial Services granted long-term debt payment deferrals for the three-month period from May through July 2020. These payment deferrals are reflected in the aggregate maturities of long-term debt as presented below.

The aggregate maturities of long-term debt as of December 31, 2019 are as follows:

2020	\$ 1,751,282
2021	20,906,309
2022	1,729,069
2023	2,945,933
2024	6,982,871
Thereafter	5,013,231
Total maturities of long-term debt	<u>\$39,328,695</u>

Real estate term loans and promissory notes

The Company has multiple real estate term loan and promissory note agreements with Mercedes-Benz Financial Services. As of December 31, 2019, the Company had total notes payable outstanding of \$39.3 million, which are collateralized by the associated real estate. The term loans and promissory notes were established under various terms, as seen below:

<u>Lender</u>	<u>Debt Type</u>	<u>Rate Type</u>	<u>Interest Rate at December 31, 2019</u>	<u>Maturity Date</u>
Mercedes-Benz Financial Services	Promissory Note & Term Loan	Fixed	4.00% - 5.44%	Various dates 2021- 2025

9. Deferred Compensation

Dealership value participation agreement

The Company has a Dealership Value Participation Agreement with a current member of management which is payable upon certain triggering events including separation of employment for any reason other than cause, death or disability or a change in control event. The terms of the agreement provide for vesting over a period of 7 years of continuous employment. Upon a change in control event, the member of management is deemed to be fully vested. The member of management forfeits the award upon termination of employment from the Company for cause. The value of the award, which is payable in a cash settlement over a 5-year period from the date of the triggering event, is dependent on the fair value of PPJ, LLC. In the event of the member of management's separation of employment for any reason other than cause, death, or disability, the settlement payment would be no more than six times the EBITDA of PPJ, LLC. In the event of a change in control, the settlement payment would be equal to a percentage of the net sales proceeds after return of members' capital contributions, including a 9.00% preferred return, compounded annually on any unpaid capital contributions. As of December 31, 2019, the member of management was 62.50% vested in the agreement. The Company's accrued liability for the Dealership Value Participation Agreement was \$1,710,201 at December 31, 2019. The expense related to this agreement was \$583,265 for the year ended December 31, 2019.

Profit participation agreements

The Company had a Profit Participation Agreement with a former member of management. On May 15, 2015, a triggering event occurred whereby obligating the Company to make an initial payment equal to 20.00% of the fully vested balance for the former employee in August 2015, and the remaining balance is being paid in equal annual payments through 2019. The amount paid on this agreement was \$589,965 for the year ended December 31, 2019.

The Company has a Profit Participation Agreement with a current member of management which is payable upon certain triggering events including separation of employment for any reason other than cause, death or disability or a change in control event. The terms of the agreement provide for vesting over a period of 10 years of continuous employment. Upon a change in control event, the member of management is deemed to be fully vested. The member of management forfeits the award upon termination of employment from the Company for cause. The value of the award, which is payable in a cash settlement over a 5-year period from the date of the triggering event, is dependent on earnings of the Company from the most recently completed calendar year before the triggering event occurs. As of December 31, 2019, the member of management was 40.00% vested in the agreement. The Company's accrued liability for the Profit Participation Agreement was \$197,927 at December 31, 2019. The expense related to this agreement was \$71,759 for the year ended December 31, 2019.

Capital transaction bonuses

The Company executed a Bonus and Deferred Compensation agreement with three members of management which contain a provision that provides for cash payments to the named members of management upon the occurrence of a Capital Transaction. A Capital Transaction is defined as a sale, exchange or disposition event which results in Company entities ceasing to be entities of the Company, or the sale of substantially all of the assets of a Company entity in a single transaction. The terms of the agreement provide for time based vesting over a period of 5 years of continuous employment. The members of management forfeit the awards upon termination of employment from the Company for cause. The value of the award is based on the net book value of the Company immediately preceding the event, less tangible net worth and less winding up costs. The award is payable in a lump sum cash settlement 90 days after a Capital Transaction. As of December 31, 2019, the members of management were not vested in the agreements.

Retirement compensation agreements

The Company has Retirement Compensation Agreements with three members of management which are payable upon the member's death, disability or separation from service for any reason other than cause. The terms of the agreement provide for vesting over a period of 5 years of continuous employment. The members of management forfeit the awards upon termination of employment from the Company for cause. The value of the award, which is payable in a cash settlement over a 5-year period from the date of a triggering event, is dependent on several factors including earnings or the fair value of the Company. In the event of the member of management's death, disability or separation from service prior to the tenth anniversary of the agreement, the amount payable is equal to their vested percentage in two times the prior twelve months' consolidated net income multiplied by 0.35%. In the event of the member of management's death, disability or separation from service after the tenth anniversary of the agreement, the amount payable is equal the lesser of 0.35% of the Company's fair market value or six times the prior twelve months' consolidated net income multiplied by 0.35%. As of December 31, 2019, the members of management were not vested in the agreements.

10. Profits Interest Retirement Obligation

The Company has a profits interest agreement with a limited partner whereby the Company will pay, upon certain triggering events, the limited partner's vested percentage of the dealership value, which is based on pre-defined terms. The vested percentage increases ratably; however, the maximum percentage would be paid upon the death or disability of the individual. The limited partner was fully vested at December 31, 2019. The limited partner may, at any time, demand payment on the profits interest agreement. The payment due to the limited partner if demanded is determined by a defined calculation based primarily on the previous operating results and tax basis net asset value of the Company. Subsequent to year-end, the Company settled this obligation with the limited partner as discussed in Note 19.

11. Related Party Transactions

The Company has engaged in transactions with affiliates controlled by common related parties. These affiliates are engaged in the various activities associated with the selling, financing, and servicing of automobiles for the retail and wholesale markets. The Company sells to and purchases from these affiliates automobiles, parts and accessories.

Under a management agreement with a related party, the Company is required to pay a management fee in return for management and consulting services. The fees paid under this management agreement were \$717,355 for the year ended December 31, 2019.

The Company exchanges vehicles and parts with affiliates at cost. Related party accounts payable included in the accompanying combined and consolidated balance sheets represent amounts due to a related partnership for certain operating expenses paid on behalf of the dealership. Other information regarding related party transactions is included in Notes 2, 9, 10, 14, 15, 17, and 18.

The following is a summary of transactions with related parties for the year ended December 31, 2019:

Purchases from affiliates	\$14,878,509
Sales to affiliates	<u>\$20,822,455</u>

The following is a summary of balances with related parties as of December 31, 2019:

Due from affiliates (included in receivables in the accompanying combined and consolidated balance sheets)	\$2,077,901
Due to affiliates (included in accounts payable in the accompanying combined and consolidated balance sheets)	<u>\$ 27,453</u>

12. Supplemental Disclosures of Cash Flow Information

Supplemental schedule of cash paid during the year ended December 31, 2019:

Interest	\$13,259,410
State income taxes	<u>\$ 1,058,732</u>

13. Defined Contribution 401(k) Plan

The Company participates in a defined contribution 401(k) plan. All employees who meet certain age and length of service requirements are eligible to participate in the plan. Matching contributions are made on a discretionary basis by the Company. The plan also allows the Company, at management's discretion, to make a profit sharing contribution. Retirement expense for the year ended December 31, 2019, totaled \$1,683,271.

14. Leases

Effective January 1, 2019, the Company adopted the new lease accounting guidance in ASC 842. The new standard establishes a right-of-use ("ROU") model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms in excess of 12 months. Leases are classified as either finance or operating, with classification impacting the pattern of expense recognition in the income statement.

The Company elected the package of practical expedients permitted in ASC 842. Accordingly, the Company accounted for its existing operating leases as an operating lease under the new guidance, without reassessing (a) whether the contract contains a lease under ASC 842, (b) whether classification of the operating lease would be different in accordance with ASC 842, or (c) whether the unamortized initial direct costs before transition adjustments (as of December 31, 2018) would have met the definition of initial direct costs in ASC 842 at lease commencement. In addition, the Company opted for the transition relief method specified in Accounting Standards Update No. 2018-11, which allowed for the effective date of the new leases standard as the date of initial application on transition. As a result of this election the Company (a) did not adjust comparative period financial information for the effects of ASC 842; (b) made the new required lease disclosures for periods after the effective date; and (c) carried forward our ASC 840 disclosures for comparative periods. As a result of the adoption of ASC 842, the Company recorded a right-of-use asset of approximately \$76.2 million, which represents the lease liability reduced for deferred rent amounts of \$28,546 and a lease liability of approximately \$76.3 million, which represents the present value of remaining lease payments, discounted using the Company's incremental borrowing rates based on the remaining lease terms.

The Company leases a portion of its Park Place Motorcars, Ltd. facilities from an unrelated party under a noncancelable operating lease requiring monthly rental payments of \$140,140 through May 2021. The lease has one 10-year and one 5-year renewal options. The lease stipulates annual base rent increases based on changes in CPI, which are included in the future minimum lease payments and variable lease payments adjustment below.

The Company leases a portion of its PPJ, LLC facility from unrelated an unrelated party under a non-cancelable operating lease requiring monthly rental payments ranging from \$19,661 to \$25,531 through March 2023. The lease has two 5-year renewal options.

The Company leases its facilities from various related parties under non-cancellable operating leases. The leases stipulate annual base rent increases based on changes in CPI, which are included in the future minimum lease payments and variable lease payments adjustment below. Monthly payments in effect as of December 31, 2019 and lease expiration dates are outlined below:

<u>Lessor Related Party</u>	<u>Lessee</u>	<u>Monthly Payment</u>	<u>Expiration</u>
PPM Realty, Ltd.	Park Place Motorcars, Ltd.	\$ 93,708	December 2022
PPM Realty, Ltd.	Park Place Motorcars, Ltd.	23,001	December 2022
Kings Road Realty, Ltd.	Park Place Motorcars, Ltd.	74,625	December 2025
350 Phelps Realty, LP	Park Place Motorcars, Ltd.	40,464	December 2022
PPA Realty, Ltd.	Park Place Motorcars, Ltd.	80,759	December 2025
Kings Road Realty, Ltd.	PPDV, Ltd.	63,891	December 2022
Kings Road Realty, Ltd.	PPDV, Ltd.	18,145	October 2023
PPA Realty, Ltd.	PPDV, Ltd.	21,468	December 2022
PPA Realty, Ltd.	PPDV, Ltd.	18,102	December 2022
Park Place LX Land Co. No. 1, Ltd.	Park Place LX of Texas, Ltd.	357,792	December 2022
Park Place LX Land Co. No. 1 Ltd.	Park Place LX of Texas, Ltd.	455,728	December 2022
DKK West, Ltd.	Park Place LX of Texas, Ltd.	22,396	July 2023
PPJ Land, LLC	PPJ, LLC	180,439	December 2022
DKK West, Ltd.	PPJ, LLC	1,749	August 2023
PPJ Land, LLC	PPM Auction, LP	65,780	December 2022

The Company also leases a portion of its PPJ, LLC facility from PPJ Land, LLC, a related party, under a month-to-month lease arrangement. Monthly payment under this arrangement was \$49,491 for the year ended December 31, 2019.

Escalation clauses, lease payments dependent on existing rates/indexes, renewal options, and purchase options are included within the determination of lease payments when appropriate. The Company has elected the practical expedient not to separate lease and non-lease components for all leases that qualify, except for information technology assets that are embedded within service agreements (such as software license arrangements).

When available, the implicit rate is utilized to discount lease payments to present value; however, substantially all of the Company's leases do not provide a readily determinable implicit rate. An incremental borrowing rate was used to discount the lease payments based on information available at lease commencement.

Balance sheet presentation

<u>Leases</u>	<u>Classification</u>	<u>December 31, 2019</u>
Assets:		
Finance	Property and equipment, net	\$ 2,572,229
Operating	Operating lease right-of-use assets	59,048,825
Total right-of-use assets		\$ 61,621,054

<u>Leases</u>	<u>Classification</u>	<u>December 31, 2019</u>
Liabilities:		
Current:		
Finance	Current portion of finance lease obligation	\$ 2,483,303
Operating	Current portion of operating lease liabilities	17,985,215
Non-current:		
Finance	Finance lease obligation, less current portion	1,073,724
Operating	Operating lease liabilities, less current portion	41,092,037
Total lease liabilities		<u>\$ 62,634,279</u>

Lease term and discount rate

	<u>December 31, 2019</u>
Weighted average lease term – finance lease	1.42 years
Weighted average lease term – operating leases	3.6 years
Weighted average discount rate – finance lease	5.25%
Weighted average discount rate – operating leases	4.50%

Lease costs

The following table provides certain information related to the lease costs for finance and operating leases during the year ended December 31, 2019:

Finance lease cost:	
Interest	\$ 254,295
Depreciation	1,815,691
Operating lease cost	20,292,300
Variable lease cost	4,319,757
	<u>\$26,682,043</u>

Operating lease cost includes approximately \$18,170,000 in payments made to related parties for the year ended December 31, 2019.

Supplemental cash flow information

The following table presents supplemental cash flow information for leases during the year ended December 31, 2019:

Cash paid for amounts included in the measurements of lease liabilities:	
Operating cash flows from finance lease	\$ 2,069,986
Operating cash flows from operating leases	21,701,907
Financing cash flows from finance lease	2,356,562

Undiscounted cash flow

The table below reconciles the undiscounted cash flows for each of the first five years and total of the remaining years to the finance lease liabilities and operating lease liabilities as of December 31, 2019:

	Finance	Operating
2020	\$3,364,886	\$20,334,171
2021	1,402,036	19,259,468
2022	—	18,493,193
2023	—	2,266,017
2024	—	1,837,748
Thereafter	—	1,837,748
Total minimum lease payments	<u>4,766,922</u>	<u>64,028,345</u>

Less: amount representing interest	(141,688)	(4,825,278)
Less: amount representing variable payments	(1,068,207)	(125,815)
Present value of future minimum lease payments	3,557,027	59,077,252
Less: current obligations under leases	(2,483,303)	(17,985,215)
Long-term lease obligations	<u>\$ 1,073,724</u>	<u>\$ 41,092,037</u>

15. Contingencies and Uncertainties

The Company sells customer installment contracts to financial institutions and extended warranties without recourse. Some buyers of the contracts and warranties retain portions of the commissions as reserves against early payoffs. These amounts are normally recorded on the combined and consolidated balance sheets as finance commission receivables. The accrual for contingent charges totaled \$4,430,000 at December 31, 2019.

The Company maintains a self-insurance program for its employees' health care costs. The Company is liable for losses on individual claims up to \$250,000 per claim and \$1,000,000 in aggregate claims for the year. The Company maintains third-party insurance coverage for any losses in excess of such amounts. Self-insurance costs are accrued based on claims reported as of the balance sheet dates as well as an estimated liability for claims incurred but not reported. The total accrued liability for self-insurance costs was \$2,294,829 as of December 31, 2019.

The Company's facilities are subject to federal, state, and local provisions regulating the discharge of materials into the environment. Compliance with these provisions has not had, nor does the Company expect such compliance to have, any material effect upon the capital expenditures, net income, financial condition, or competitive position of the Company. Management believes that its current practices and procedures for the control and disposition of such materials comply with the applicable federal and state requirements.

The Company purchases substantially all of its new vehicles and parts from the manufacturers at the prevailing prices charged to all franchised dealers. The Company's sales volume could be adversely impacted by the manufacturers' inability to supply it with an adequate supply of vehicles and/or parts due to unforeseen circumstances or as a result of an unfavorable allocation of vehicles. As part of the Company's relationship with the manufacturers, it participates in various programs with regard to vehicle allocation, advertising, and other incentive programs. These programs are generally on a "turn-to-earn" basis, which rewards new vehicle volume, and are subject to change by the manufacturers at any time. In addition, the manufacturers' franchise agreements contain provisions which generally limit, without consent of the manufacturers, changes in dealership management, ownership, and location; place certain financial restrictions; and provide for termination of the franchise agreement by the manufacturers in certain instances.

The Company is involved in certain legal matters that it considers incidental to its business. In management's opinion, none of these legal matters will have a material effect on the Company's financial position or the results of operations.

The Company has available \$4,000,000 in draft facility agreements with banks. These lines of credit allow the Company to receive immediate credit for any drafts deposited from the sale of motor vehicles. The Company also has available a \$1,500,000 commercial credit card line with a bank.

The Company has entered into a risk retention insurance program for garage liability. As part of the risk retention agreement, the Company pledged a letter of credit in the amount of \$300,000, which is the maximum potential liability for claims. Management does not believe the letter of credit will be drawn upon nor will it incur additional liability for claims.

The Company has outstanding guarantees of indebtedness of related parties, through common ownership, of \$77,402,694 as of December 31, 2019.

A detail of the guarantees is as follows:

<u>Type of Loan Guarantee</u>	<u>Guarantee Extends Through</u>	<u>Guaranteed By</u>	<u>Amount of Loan Guarantee</u>
Real Estate Loan	September 2021	Park Place LX of Texas, Ltd.	\$ 18,512,804
Real Estate Loan	June 2022	Park Place Motorcars, Ltd.	2,815,063
Real Estate Loan	September 2022	Park Place Motorcars, Ltd.	2,143,015
Real Estate Loan	January 2023	PPJ, LLC	17,143,944
Real Estate Loan	January 2023	PPDV, Ltd.	5,233,162
Real Estate Loan	August 2026	PPDV, Ltd.	5,072,613
Real Estate Loan	August 2028	Park Place LX of Texas, Ltd.	26,482,094
			<u>\$ 77,402,695</u>

The real estate loans with affiliates were used to finance the acquisitions of dealership properties and to finance the acquisitions of real estate for potential future expansion of the Company's dealership operations. The loans are collateralized by the related real estate and substantially all of the assets of the related party.

Non-payment would result in the requirement of the guarantor to perform; however, these loans have multiple guarantors associated with them. Additionally, the value of the collateral on these loans is in excess of the outstanding loan balances at December 31, 2019. Based on the financial condition of the related parties, the sufficiency of the collateral supporting the loans and the multiple guarantors associated with the loans, management believes that the probability that the Company would have to perform upon any of these guarantees is remote.

16. Concentrations of Credit Risk

The Company sells to individuals and commercial businesses located primarily in the greater Dallas/Fort Worth, Texas area. Receivables resulting from vehicle sales are secured by the related vehicles. Receivables resulting from all other sales are unsecured open accounts. Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of receivables, contracts in transit, and cash deposits in excess of federally insured limits. The concentration of credit risk with respect to contracts in transit is limited primarily to financial institutions. The Company's bank balances usually exceed federally insured limits.

17. Partnership/Member Agreement

The general partner holds a 0.50% interest in Park Place Motorcars, Ltd., Park Place Motorcars Fort Worth, Ltd., PPP, LP, and Park Place LX of Texas, Ltd., a 0.10% interest in PPDV, Ltd. and a 0.00% interest in PPM Auction, LP while the limited partners hold the remaining interests. Partnership profits are to be allocated first to the general partner until the cumulative profits allocated equals the cumulative amount of losses allocated for prior years, then to each partner according to their ownership interests. Any Partnership losses are to be allocated first to the partners in the ratio and to the extent of the positive capital accounts of the limited partners, then any remaining losses are to be allocated to the general partner.

The general partner holds a 0.50% interest in PPMB Realty, LP and PP Real Estate, Ltd. while the limited partners hold the remaining interests. Partnership profits are to be allocated first to the general partner until the cumulative profits allocated equals the cumulative amount of losses allocated for prior years, then to each partner according to their ownership interests. Any Partnership losses are to be allocated first to the partners in the ratio and to the extent of the positive capital accounts of the limited partners, then any remaining losses are to be allocated to the general partner.

The PPJ, LLC and PPMB Arlington, LLC Company Agreements state that all members share all profits, losses and distributions according to their membership interests.

Under a buy/sell agreement with one of the limited partners, the limited partner may, at any time, cause the Company to purchase their 3.00% interest based on the estimated fair value upon exercising the buy/sell option.

18. Variable Interest Entities

Management analyzes the Company's variable interests including loans, guarantees, and equity investments, to determine if the Company has any variable interests in variable interest entities. This analysis includes both qualitative and quantitative reviews. Qualitative analysis is based on an evaluation of the design of the entity, its organizational structure including decision making ability, and financial agreements. Quantitative analysis is based on the entity's forecasted cash flows. Generally accepted accounting principles require a reporting entity to consolidate a variable interest entity when the reporting entity has a variable interest that provides it with a controlling financial interest in the variable interest entity. The entity that consolidates a variable interest entity is referred to as the primary beneficiary of that variable interest entity. The Company uses qualitative and quantitative analyses to determine if it is the primary beneficiary of variable interest entities.

Accordingly, the Company has determined that PP Real Estate, Ltd. and PPMBA Realty, Ltd. are VIEs for which the Company is the primary beneficiary, due primarily to the Company's guarantee of the VIE's debt and common ownership interests.

The following table summarizes the balance sheets for consolidated VIEs as of December 31, 2019:

Assets:	
Receivables, net	\$ 1,375,872
Property and equipment, net	53,552,503
Total assets	<u>\$54,928,375</u>
Liabilities and Partners' Capital/Members' Equity:	
Accrued expenses	\$ 143,066
Long-term debt	39,323,122
Total liabilities	39,466,188
Partners' capital/members' equity	15,462,187
Total liabilities and partners' capital/members' equity	<u>\$54,928,375</u>

19. Subsequent Events

Subsequent to the balance sheet date, the World Health Organization declared the outbreak of COVID-19, a novel strain of Coronavirus, a pandemic. The coronavirus outbreak is disrupting supply chains and affecting production and sales across a range of industries. The extent of the impact of the outbreak on the Company's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak, impact on our customers, employees and vendors, and governmental, regulatory, and private sector responses. The financial statements do not reflect any adjustments as a result of the subsequent increase in economic uncertainty.

As a result of the pandemic and a resultant decline in sales, related party lessors granted the Company rent concessions that resulted in no or reduced rental payments for the leases described in Note 14 for the three-month period from April through June 2020. Additionally, Mercedes-Benz Financial Services granted long-term debt payment deferrals for the three-month period from May through July 2020. These payment deferrals are reflected in the aggregate maturities of long-term debt as presented in Note 8.

On June 1, 2020, the Company settled the profits interest obligation as discussed in Note 11 due to the separation from service of the limited partner. The value of the agreement to the limited partner upon settlement was approximately \$6,322,000. Some of the remaining partners and members also purchased the limited partner's partnership and membership interests in Park Place LX of Texas, Ltd., PPJ, LLC and PPM Auction, LLC for total consideration of approximately \$10,678,000. In association with this transaction, the Company settled a profits interest obligation with the general partner of Park Place LX of Texas, Ltd. for a value of approximately \$1,580,000.

On July 6, 2020, the Company entered into an Asset Purchase Agreement (the "Asset Purchase Agreement") with Asbury Automotive Group, LLC. Pursuant to the Asset Purchase Agreement, the Company will sell substantially all of the assets of the businesses described in the Asset Purchase Agreement for a purchase price of approximately \$735 million (excluding vehicle inventory), reflecting \$685 million of goodwill and approximately \$50 million for parts, fixed assets and leaseholds in each case subject to certain adjustments described in the Asset Purchase Agreement.

Park Place Dealerships – Selected Entities
Combined and Consolidated Balance Sheets
June 30, 2020 and 2019

ASSETS	June 30, 2020	June 30, 2019
Current assets:		
Cash and cash equivalents	\$ 50,760,182	\$ 38,693,587
Contracts in transit	23,968,397	21,399,072
Receivables, net	26,960,424	36,033,860
Inventories	145,591,533	243,555,081
Prepaid expenses	1,726,124	1,787,052
Courtesy vehicles, net	58,327,873	63,218,564
Current portion of related party notes receivable	2,512,480	—
Total current assets	<u>309,847,013</u>	<u>404,687,216</u>
Property and equipment, net	67,772,557	76,398,183
Operating lease right-of-use assets	50,159,286	67,876,344
Long-term finance commission receivables, less current portion	3,414,144	4,004,955
Franchise rights	10,709,468	10,709,468
Goodwill	300,000	300,000
Related party notes receivable, less current portion	5,024,961	—
Other assets	1,178,041	1,008,276
	<u>138,558,457</u>	<u>160,297,226</u>
Total assets	<u>\$448,405,470</u>	<u>\$564,984,442</u>
LIABILITIES AND PARTNERS' CAPITAL AND MEMBERS' EQUITY		
Current liabilities:		
Floor plan notes payable	\$100,434,935	\$174,312,973
Floor plan notes payable, other	61,983,955	103,161,509
Accounts payable	23,007,213	17,916,468
Accrued expenses	24,164,893	21,139,470
Current portion of allowance for contingent charges	3,424,419	2,246,937
Current portion of deferred compensation	—	589,965
Current portion of long-term debt	25,216,997	2,411,208
Current portion of operating lease liabilities	18,244,492	17,583,798
Current portion of finance lease obligation	2,331,635	2,419,103
Total current liabilities	<u>258,808,539</u>	<u>341,781,431</u>
Allowance for contingent charges, less current portion	1,444,492	1,128,063
Long-term debt, less current portion	26,245,921	38,352,274
Operating lease liabilities, less current portion	31,941,634	50,186,126
Finance lease obligation, less current portion	—	2,331,635
Deferred compensation, less current portion	2,218,713	1,253,104
Profits interest retirement obligation	—	3,066,286
	<u>61,850,760</u>	<u>96,317,488</u>
Partners' capital and members' equity	127,746,171	126,885,523
Total liabilities and partners' capital and members' equity	<u>\$448,405,470</u>	<u>\$564,984,442</u>

See accompanying notes.

Park Place Dealerships – Selected Entities
Combined and Consolidated Statements of Operations
Six Months Ended June 30, 2020 and 2019

	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Sales	\$680,538,318	\$807,816,928
Cost of sales	575,337,145	685,127,819
Gross profit from sales	105,201,173	122,689,109
Financing, insurance, service contract and other income, net	13,991,157	14,117,309
Gross profit	119,192,330	136,806,418
Expenses:		
Variable selling	10,300,722	11,130,570
Advertising	2,754,972	4,349,917
Floor plan interest	2,078,512	4,653,241
Personnel	45,706,198	45,312,847
Semi-fixed	19,304,823	21,310,774
Fixed	20,643,200	24,025,716
	100,788,427	110,783,065
Income from operations	18,403,903	26,023,353
Other income (expense):		
Interest expense, other than floor plan	(931,405)	(1,050,077)
Interest income	653,978	1,092,626
Management fees	(237,194)	(307,239)
Deferred compensation expense	(310,585)	—
Profits interest obligation expense	(3,553,404)	135,489
Other	1,029,580	101,688
	(3,349,030)	(27,513)
Income before state income tax expense	15,054,873	25,995,840
State income tax expense	739,713	726,008
Net income	\$ 14,315,160	\$ 25,269,832

See accompanying notes.

Park Place Dealerships – Selected Entities
Combined and Consolidated Statements of Changes in Partners' Capital and Members' Equity
Six Months Ended June 30, 2020 and 2019

	<u>Partners' Capital</u>	<u>Members' Equity</u>	<u>Total</u>
January 1, 2020	\$ 113,595,954	\$ 19,662,979	\$ 133,258,933
Partners and members withdrawals	(15,828,222)	(2,419,210)	(18,247,432)
Profits interest retirement	(1,580,490)	—	(1,580,490)
Net income	11,776,283	2,538,877	14,315,160
June 30, 2020	<u>\$ 107,963,525</u>	<u>\$ 19,782,646</u>	<u>\$ 127,746,171</u>
	<u>Partners' Capital</u>	<u>Members' Equity</u>	<u>Total</u>
January 1, 2019	\$ 114,882,041	\$ 18,531,499	\$ 133,413,540
Partners and members withdrawals	(26,695,985)	(5,101,864)	(31,797,849)
Net income	21,266,333	4,003,499	25,269,832
June 30, 2019	<u>\$ 109,452,389</u>	<u>\$ 17,433,134</u>	<u>\$ 126,885,523</u>

See accompanying notes.

Park Place Dealerships – Selected Entities
Combined and Consolidated Statements of Cash Flows
Six Months Ended June 30, 2020 and 2019

	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Cash flows from operating activities:		
Net income	\$ 14,315,160	\$ 25,269,832
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for bad debt	19,265	71,392
Depreciation and amortization	9,187,727	9,497,726
Gain on disposal of property and equipment	(26,197)	(26,449)
Allowance for contingent charges	438,911	435,000
Deferred compensation	310,585	—
Profits interest retirement obligation	3,553,404	(135,489)
Change in assets and liabilities:		
Contracts in transit	2,874,738	16,715,294
Receivables	15,860,683	8,357,662
Inventories	39,678,434	1,874,346
Prepaid expenses	3,987,351	2,830,364
Courtesy vehicles	1,752,103	(3,977,697)
Operating lease right-of-use assets	8,889,539	8,343,097
Finance commission receivables	536,834	556,535
Other assets	(69,938)	142,522
Floor plan notes payable	(34,856,512)	5,231,801
Accounts payable	1,746,117	(8,213,399)
Accrued expenses	(1,136,848)	(2,150,650)
Operating lease obligations	(8,891,126)	(8,478,063)
Net cash provided by operating activities	<u>58,170,230</u>	<u>56,343,824</u>
Cash flows from investing activities:		
Proceeds from disposal of property and equipment	83,982	38,260
Purchase of property and equipment	(1,515,775)	(1,221,524)
Net cash used in investing activities	<u>(1,431,793)</u>	<u>(1,183,264)</u>
Cash flows from financing activities:		
Change in floor plan notes payable, other, net	(24,348,195)	(6,120,590)
Principal payments on long-term debt	(976,420)	(1,402,594)
Principal payments on finance lease obligation	(1,225,392)	(1,162,851)
Payments on profits interest retirement obligation	(2,324,250)	—
Partner and member withdrawals	(18,247,432)	(31,797,849)
Net cash used in financing activities	<u>(47,121,689)</u>	<u>(40,483,884)</u>
Net increase in cash and cash equivalents	<u>9,616,748</u>	<u>14,676,676</u>
Cash and cash equivalents, beginning	<u>41,143,434</u>	<u>24,016,911</u>
Cash and cash equivalents, ending	<u>\$ 50,760,182</u>	<u>\$ 38,693,587</u>

See supplemental disclosures of cash flow information (Note 13 and 15).

See accompanying notes.

1. Nature of Business and Significant Accounting Policies

Organization and nature of business

The accompanying combined and consolidated financial statements include the combined and consolidated operations of Park Place Motorcars, Ltd., Park Place Motorcars Fort Worth, Ltd., PPDV,

Ltd., Park Place LX of Texas, Ltd., PPP, LP, PPJ, LLC, PPMB Arlington, LLC, PPM Auction, LP, PPMB Realty, LP, and PP Real Estate, Ltd. (referred to collectively as “Park Place Dealerships - Selected Entities” or the “Company”). The combined and consolidated financial statements include the accounts of the Company. All significant intercompany accounts and transactions have been eliminated in the combination and consolidation.

The Company is a franchised dealer of Mercedes-Benz USA, LLC; Porsche Cars North America, Inc.; Lexus, a division of Toyota Motor Sales U.S.A., Inc.; Volvo Cars of North America; Jaguar Cars Limited; Land Rover North America, Inc., (referred to collectively as “the manufacturers”) under dealer agreements. Through these dealer agreements, the Company markets new vehicles, replacement parts, service, and financing and leasing. In addition, it also retails and wholesales used vehicles. The dealer agreements specify the location of the dealerships and designate the specific market areas in which the dealer may operate; however, there is no guarantee of exclusivity within these market areas. The specified market area for the Company is the greater Dallas/Fort Worth, Texas metropolitan area.

Combined affiliates:

Legal Entity	Primary Operations	Manufacturer
Park Place Motorcars, Ltd.	Dealership	Mercedes Benz USA, LLC
Park Place Motorcars Fort Worth, Ltd.	Dealership	Mercedes-Benz USA, LLC
PPDV, Ltd.	Dealership	Volvo Cars of North America
Park Place LX of Texas, Ltd.		Lexus, a division of Toyota Motor Sales U.S.A., Inc
PPP, LP	Dealership	Porsche Cars North America, Inc.
PPJ, LLC		Jaguar Cars Limited; Land Rover North America, Inc.
PPMB Arlington, LLC	Dealership	Mercedes-Benz USA, LLC
PPM Auction, LP	Auction	

Variable interest entity of PPMB Arlington, LLC:

Legal Entity	Primary Operations
PPMBA Realty, LP	Real Estate

Legal Entity	Primary Operations
PP Real Estate, Ltd.	Real Estate

Park Place Auto Auction facilitates used vehicle wholesale purchases and sales and collects auction fees from customers related to each transaction.

Cash and cash equivalents

Cash and cash equivalents include highly liquid investments that have remaining maturities of three months or less at the date of purchase.

Contracts in transit

Contracts in transit represent amounts due for customer contracts sold to financial institutions. These contracts are typically collected within 15 days.

Receivables

Receivables consist primarily of amounts due from other dealerships and auto auctions as a result of vehicle sales; amounts due from third parties for parts sold or services provided; and amounts due from manufacturers for incentives and warranty reimbursements. Receivables also include commissions due on aftermarket products. Receivables resulting from vehicle sales are secured by the related vehicles. Receivables arising from the sale of parts and service which are due under normal trade terms require payment within 30 days from the invoice date.

The carrying amount of receivables is reduced by an allowance that reflects management's best estimate of the amounts that will not be collected. Management reviews each receivable balance that exceeds a set number of days from the invoice date, and, based on historical bad debt experience and management's evaluation of customer credit worthiness, estimates that portion, if any, of the balance that will not be collected. No interest is charged on delinquent receivables.

Inventories

All inventories are valued at the lower of cost or net realizable value. The cost of new and used vehicles is determined using the specific identification method. The cost of all other inventories is determined using the most recent cost, which approximates first-in, first-out (FIFO).

Courtesy vehicles

The Company purchases new vehicles from the manufacturers in connection with programs whereby the Company utilizes the vehicles, typically for twelve months or less, as loan vehicles for customers' use while their vehicles are being serviced by the dealership. The Company usually receives a subsidy, or discount, off of the manufacturers' invoice price and records depreciation on the vehicles. Courtesy vehicles are stated at cost, net of the subsidy, if any, and depreciation, which is computed using the straight-line method. The related liability is included in floor plan notes payable and floor plan notes payable, other.

Property and equipment

Property and equipment are stated at cost. Expenditures for maintenance, repairs and minor renewals are charged to expense as incurred. Major renewals and betterments are capitalized. Depreciation and amortization are provided using the straight-line method over the estimated useful lives of the assets or the length of the related lease, if shorter. The useful lives of property and equipment for purposes of computing depreciation and amortization are as follows:

Buildings	39.5 years or underlying lease terms
Equipment	5 - 10 years
Furniture and fixtures	7 years
Computer equipment	3 years
Vehicles	3 - 5 years
Leasehold improvements	Lesser of 10 - 30 years or underlying lease terms

Franchise rights and goodwill

In connection with business acquisitions, the Company assigned fair values to franchise rights and goodwill. Franchise rights and goodwill have indefinite lives and therefore are not amortized but are reviewed for possible impairment at least annually. Management has determined that franchise rights and goodwill are not impaired at June 30, 2020 and 2019.

Long-lived assets

The Company records impairment losses on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amounts of those assets. There were no indicators of impairment at June 30, 2020 and 2019.

Other assets

Other assets consisted of deposits on various contracts and other miscellaneous assets.

Factory incentives

The Company receives various incentive payments from the manufacturers. These incentive payments are typically received on new vehicle retail sales. The incentives are reported as reductions of cost of sales in the accompanying combined and consolidated statements of operations.

Factory assistance

The Company receives various assistance from certain manufactures. The Company accounts for the assistance as purchase discounts on the cost of the vehicles. The assistance is first reflected as a reduction in inventory cost on the combined and consolidated balance sheets and then reflected as a reduction to cost of sales in the combined and consolidated statements of operations as the respective vehicles are sold. At June 30, 2020 and 2019, inventory cost had been reduced by \$972,353 and \$2,452,031, respectively, for assistance received from the manufacturers. Cost of sales has been reduced by \$7,004,926 and \$8,608,650, for assistance received from the manufacturers related to vehicles sold for the six months ended June 30, 2020 and 2019, respectively.

Floor plan notes payable

The Company classifies borrowings and repayments on floor plan notes payable for inventory purchased from a manufacturer that has a controlling interest in the respective floor plan lender (floor plan notes payable on the combined and consolidated balance sheets) as an operating activity on the combined and consolidated statements of cash flows. Borrowings and repayments on floor plan notes payable for inventory purchased from a manufacturer that does not have a controlling interest in the respective floor plan lender (floor plan notes payable, other on the combined and consolidated balance sheets) have been classified as a net financing activity on the combined and consolidated statements of cash flows.

Revenue recognition

The Company satisfies its performance obligations with customers by transferring a good or service to the customer, as detailed below.

Revenues from vehicle and parts sales and from service operations are recognized at the time the vehicle or parts are delivered to the customer or the service is complete. Revenues from auction transactions are recognized at the time the transaction occurs.

The Company arranges financing for customers through various financial institutions and receives financing fees based on the difference between loan rates charged to customers and predetermined financing rates set by the financial institutions. The Company recognizes income from finance and insurance commissions as the contracts are sold and recognizes an allowance for anticipated losses of finance and insurance commission income resulting from early payoffs of customer loans and repossessions. The provision is based on management's evaluation of industry trends and historical experience. The Company also receives commissions from the sale of non-recourse third-party extended service contracts to customers. Under these contracts, the third-party warranty company is directly liable for all warranties provided. Commission revenue is recorded net of estimated chargebacks. Commission expense related to the sale of warranties is charged to expense upon recognition of revenue.

The following table summarizes revenue from contracts with customers for the six months ended:

	<u>June 30, 2020</u>	<u>June 30, 2019</u>
New vehicle	\$315,381,157	\$379,029,600
Used vehicle	247,885,480	293,633,345
Parts, service and body shop	114,533,951	131,220,922
Other	2,737,730	3,933,061
	<u>\$680,538,318</u>	<u>\$807,816,928</u>

Advertising costs

The Company expenses advertising costs in the periods in which they are incurred.

Presentation of certain taxes

The Company collects various taxes from customers and remits these amounts to applicable taxing authorities. The Company's accounting policy is to exclude these taxes from sales and costs of sales.

Accounting for income taxes

The Company is not a federal income tax paying entity. Income and losses of the Company are reported by the partners or members in their individual federal tax returns. The Company is, however, liable for margin taxes in accordance with Texas statutes.

While the Company is a combination of Limited Partnerships and Limited Liability Companies, consideration is given to the recognition and measurement of tax positions that meet a "more-likely-than-not" threshold. A tax position is a position taken in a previously filed tax return or a position expected to be taken in a future tax return that is reflected in measuring current or deferred income tax assets and liabilities. Tax positions include the Company's status as pass-through entities. The recognition and measurement of tax positions taken for various jurisdictions consider the amounts and probabilities of outcomes that could be realized upon settlement using the facts, circumstances, and information available at the reporting date. The Company has determined that it did not have any material unrecognized tax benefits or obligations as of June 30, 2020 and 2019.

Use of estimates

The preparation of combined and consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the combined and consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Recently issued accounting standards

Effective January 1, 2019, the Company adopted the new lease accounting guidance in Accounting Standards Update (ASU) No. 2016-02, Leases (Topic 842) ("ASC 842"). See Note 15 "Leases" within the accompanying combined and consolidated financial statements.

Evaluation of subsequent events

The Company has evaluated the effect subsequent events would have on the combined and consolidated financial statements through August 26, 2020, which is the date the combined and consolidated financial statements were available to be issued.

2. Receivables

Receivables consisted of the following as of:

	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Factory	\$ 12,805,666	\$ 14,782,635
Customers	4,528,478	6,724,184
Vehicles	5,693,603	9,749,623
Finance commissions	3,450,742	3,760,295
Employees and other	23,471	50,219
Related party receivables	1,114,710	1,421,609
	<u>27,616,670</u>	<u>36,488,565</u>
Allowance for doubtful accounts	(656,246)	(454,705)
	<u>\$ 26,960,424</u>	<u>\$ 36,033,860</u>

3. Inventories

Inventories consisted of the following as of:

	<u>June 30, 2020</u>	<u>June 30, 2019</u>
New vehicles	\$ 97,990,173	\$ 181,691,887
Used vehicles	37,468,380	51,518,503
Parts, accessories and other	10,132,980	10,344,691
	<u>\$ 145,591,533</u>	<u>\$ 243,555,081</u>

4. Courtesy Vehicles

Courtesy vehicles consisted of the following as of:

	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Courtesy vehicles at cost	\$ 61,421,923	\$ 65,931,064
Accumulated depreciation	(3,094,050)	(2,712,500)
	<u>\$ 58,327,873</u>	<u>\$ 63,218,564</u>

Depreciation expense on courtesy vehicles, included as a component of semi-fixed expenses, totaled \$3,656,650 and \$3,544,201 the six months ended June 30, 2020 and 2019, respectively.

5. Property and Equipment

Property and equipment consisted of the following as of:

	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Land	\$ 14,839,337	\$ 14,839,337
Buildings	67,362,877	67,362,877
Equipment	19,235,000	18,624,764
Furniture and fixtures	18,605,872	18,386,707
Computer equipment	16,837,214	16,452,056
Vehicles	1,087,130	1,115,466
Leasehold improvements	24,521,545	23,907,866
Construction in progress	1,272,216	545,024
	<u>163,761,191</u>	<u>161,234,097</u>
Accumulated depreciation and amortization	(95,988,634)	(84,835,914)
	<u>\$ 67,772,557</u>	<u>\$ 76,398,183</u>

Depreciation and amortization expense on property and equipment, included as a component of fixed expenses, totaled \$5,530,501 and \$5,951,354 for the six months ended June 30, 2020, and 2019, respectively.

6. Finance Commission Receivables

The Company has an agreement with Lexus Financial Services whereby finance commission income on leases is paid throughout the duration of individual customers' leases. Management has estimated the current and long-term portions of these finance commission receivables. Current and long-term finance commission receivables consisted of the following as of:

	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Current portion (included in finance commissions receivable in Note 2)	<u>\$ 2,952,743</u>	<u>\$ 3,327,264</u>
Long-term portion	<u>3,414,144</u>	<u>4,004,955</u>
	<u>\$ 6,366,887</u>	<u>\$ 7,332,219</u>

7. Related Party Notes Receivable

In connection with the buy-out of a limited partner and member, the Company entered into Promissory Notes with some of the remaining partners and members, dated June 1, 2020, each payable in three equal annual installments, including accrued interest of 4.25% at each payment date.

The aggregate maturities of related party notes receivable as of June 30, 2020 are as follows:

2021	\$ 2,512,480
2022	2,512,480
2023	<u>2,512,481</u>
Total maturities of related party notes receivable	<u>\$ 7,537,441</u>

8. Floor Plan Notes Payable and Floor Plan Notes Payable, Other

The Company finances its new vehicles, courtesy vehicles, and a portion of its pre-owned vehicle purchases through floor plan notes payable to credit corporations. The Company has floor plan financing agreements for the purchase of new, pre-owned, and courtesy vehicles with Mercedes-Benz Financial Services, Toyota Motor Credit Corporation, Chase Bank, and Bank of America, N.A (collectively the "Floor Plan Lenders"). The agreements are collateralized by all property and equipment, inventories, and all other accounts, contract rights, chattel paper and general intangibles and proceeds of any and all of the foregoing, whether owned now or hereafter acquired by the Company. These agreements may be cancelled with thirty days' written notice by either party.

The aggregate borrowing limits for the floor plan lines of credit are as follows at June 30, 2020:

<u>Floor Plan Lender</u>	<u>Vehicle Type</u>	<u>Borrowing Limit</u>
Mercedes-Benz Financial Services	New Vehicles	\$ 161,425,000
Mercedes-Benz Financial Services	Used Vehicles	58,500,000
Mercedes-Benz Financial Services	Courtesy Vehicles	51,500,000
Toyota Motor Credit Corporation	New Vehicles	76,000,000
Toyota Motor Credit Corporation	Used Vehicles	15,500,000
Toyota Motor Credit Corporation	Courtesy Vehicles	25,070,000
Chase Bank	Courtesy Vehicles	7,750,000
Bank of America, N.A.	New Vehicles	12,000,000
Bank of America, N.A.	Used Vehicles	4,000,000
Bank of America, N.A.	Courtesy Vehicles	4,000,000
Total borrowing limit		\$ 415,745,000

Interest rates on floor plan lines of credit are as follows:

Mercedes-Benz Financial Services:

<u>Vehicle Type</u>	<u>Rate Calculation</u>	<u>Rate at June 30, 2020</u>	<u>Rate at June 30, 2019</u>
New Vehicles	30 day LIBOR + 1.70%	2.24%	3.90%
Used Vehicles	30 day LIBOR + 1.70%	2.24%	3.90%
Courtesy Vehicles	30 day LIBOR + 1.70%	2.24%	3.90%

Toyota Motor Credit Corporation:

<u>Vehicle Type</u>	<u>Rate Calculation</u>	<u>Rate at June 30, 2020</u>	<u>Rate at June 30, 2019</u>
New Vehicles	3 month LIBOR + 1.25%	1.59%	3.57%
Used Vehicles	3 month LIBOR + 1.25%	1.59%	3.57%
Courtesy Vehicles	Fixed	2.50 - 4.75%	3.50 - 4.75%

Chase Bank:

<u>Vehicle Type</u>	<u>Rate Calculation</u>	<u>Rate at June 30, 2020</u>	<u>Rate at June 30, 2019</u>
Courtesy Vehicles	30 day LIBOR + 2.00%	2.54%	4.20%

Bank of America:

<u>Vehicle Type</u>	<u>Rate Calculation</u>	<u>Rate at June 30, 2020</u>	<u>Rate at June 30, 2019</u>
New Vehicles	30 day LIBOR + 1.25%	1.79%	3.45%
Used Vehicles	30 day LIBOR + 1.25%	1.79%	3.45%
Courtesy Vehicles	30 day LIBOR + 1.25%	1.79%	3.45%

Floor plan notes payable and floor plan notes payable, other include notes payable for courtesy vehicles financed with the Floor Plan Lenders. Interest expense on courtesy vehicle notes payable, included as a component of semi- fixed expenses, totaled \$1,063,485, and \$1,395,141 for the six months ended June 30, 2020, and 2019, respectively.

Included in floor plan notes payable, other are all used vehicles floored with Mercedes-Benz Financial, any Porsche, Volvo, Jaguar and Land Rover new and courtesy vehicles floored with Mercedes-Benz Financial, Lexus courtesy vehicles floored with Chase Bank and any vehicles floored with Bank of America, N.A.

The Floor Plan Lenders allow the Company to deposit funds in a cash management account which earns interest at the floor plan interest rate. These funds, which totaled \$40,072,038 and \$32,000,000 at June 30, 2020 and 2019, respectively, are reflected as a reduction in floor plan notes payable and floor plan notes payable, other in the accompanying combined and consolidated and consolidated balance sheets.

9. Long-Term Debt

Long-term debt consists of the following:

	June 30, 2020	June 30, 2019
Mercedes-Benz Financial Services	\$ 38,352,274	\$ 40,763,482
Related party promissory notes	13,115,640	—
Total debt	51,467,914	40,763,482
Less: debt issuance costs	(4,996)	—
Long-term debt, including current portion	51,462,918	40,763,482
Less: current portion, net of current portion of debt issuance costs	(25,216,997)	(2,411,208)
Long-term debt	\$ 26,245,921	\$ 38,352,274

Amortization expense on debt issuance costs, included as a component of other expense, totaled \$576 and \$2,171 for the six months ended June 30, 2020, and 2019, respectively.

Mercedes-Benz Financial Services granted long-term debt payment deferrals for the three-month period from May through July 2020. These payment deferrals are reflected in the aggregate maturities of long-term debt as presented below.

The aggregate maturities of long-term debt as of June 30, 2020 are as follows:

2020 (remaining 6 months)	\$ 774,859
2021	25,278,190
2022	6,100,949
2023	7,317,813
2024	6,982,872
2025	5,013,231
Total maturities of long-term debt	\$ 51,467,914

Real estate term loans and promissory notes

The Company has multiple real estate term loan and promissory note agreements with Mercedes-Benz Financial Services. As of June 30, 2020 and 2019, the Company had total notes payable outstanding of \$51.5 million and \$40.7 million, respectively, which are collateralized by the associated real estate. The term loans and promissory notes were established under various terms, as seen below:

<u>Lender</u>	<u>Debt Type</u>	<u>Rate Type</u>	<u>Interest Rate at June 30, 2020 and 2019</u>	<u>Maturity Date</u>
Mercedes-Benz Financial Services	Promissory Note & Term Loan	Fixed	4.00% - 5.44%	Various dates 2021-2025

Related party promissory notes

In connection with the buy-out of a limited partner and settlement of the associated profits interest obligation, the Company entered into three Promissory Notes dated June 1, 2020, each payable in three equal annual installments, including accrued interest of 4.25% at each payment date. Concurrently with this transaction, the Company settled an additional profits interest obligation with a general partner, a portion of which will be paid to the general partner through a promissory note with terms identical to those of the limited partner's notes.

10. Deferred Compensation

Dealership value participation agreement

The Company has a Dealership Value Participation Agreement with a current member of management which is payable upon certain triggering events including separation of employment for any reason other than cause, death or disability or a change in control event. The terms of the agreement provide for vesting over a period of 7 years of continuous employment. Upon a change in control event, the member of management is deemed to be fully vested. The member of management forfeits the award upon termination of employment from the Company for cause. The value of the award, which is payable in a cash settlement over a 5-year period from the date of the triggering event, is dependent on the fair value of PPJ, LLC. In the event of the member of management's separation of employment for any reason other than cause, death, or disability, the settlement payment would be no more than six times the EBITDA of PPJ, LLC. In the event of a change in control, the settlement payment would be equal to a percentage of the net sales proceeds after return of members' capital contributions, including a 9.00% preferred return, compounded annually on any unpaid capital contributions. As of June 30, 2020 and 2019, the member of management was 62.50% and 50.00% vested in the agreement, respectively. The Company's accrued liability for the Dealership Value Participation Agreement was \$1,710,201 and \$1,126,936 at June 30, 2020 and 2019, respectively. There was no expense related to this agreement for the six months ended June 30, 2020 and 2019.

Profit participation agreements

The Company had a Profit Participation Agreement with a former member of management. On May 15, 2015, a triggering event occurred whereby obligating the Company to make an initial payment equal to 20.00% of the fully vested balance for the former employee in August 2015, and the remaining balance is being paid in equal annual payments through 2019. The Company's accrued liability for the Profit Participation Agreement was \$589,965 at June 30, 2019. No payments were made during the six months ended June 30, 2020 and 2019; however, the accrued liability was paid in full during 2019.

The Company has a Profit Participation Agreement with a current member of management which is payable upon certain triggering events including separation of employment for any reason other than cause, death or disability or a change in control event. The terms of the agreement provide for vesting over a period of 10 years of continuous employment. Upon a change in control event, the member of management is deemed to be fully vested. The member of management forfeits the award upon termination of employment from the Company for cause. The value of the award, which is payable in a cash settlement over a 5-year period from the date of the triggering event, is dependent on earnings of the Company from the most recently completed calendar year before the triggering event occurs. As of June 30, 2020 and 2019 the member of management was 40.00% and 30.00% vested in the agreement, respectively. The Company's accrued liability for the Profit Participation Agreement was \$197,927 and \$126,168 at June 30, 2020 and 2019, respectively. There was no expense related to this agreement for the six months ended June 30, 2020 and 2019.

Capital transaction bonuses

The Company executed Bonus and Deferred Compensation agreements with three members of management which contain a provision that provides for cash payments to the named members of management upon the occurrence of a Capital Transaction. A Capital Transaction is defined as a sale, exchange or disposition event which results in Company entities ceasing to be entities of the Company, or the sale of substantially all of the assets of a Company entity in a single transaction. The terms of the agreement provide for time based vesting over a period of 5 years of continuous employment. The members of management forfeit the awards upon termination of employment from the Company for cause. The value of the award is based on the net book value of the Company immediately preceding the event, less tangible net worth and less winding up costs. The award is payable in a lump sum cash settlement 90 days after a Capital Transaction. As of June 30, 2020, the members of management were 50% vested in the agreements, however, no accrual has been included in the combined and consolidated financial statements as the triggering event is not probable through the date in which the combined and consolidated financial statements were available to be issued.

Retirement compensation agreements

The Company has Retirement Compensation Agreements with three members of management which are payable upon the member's death, disability or separation from service for any reason other than cause. The terms of the agreement provide for vesting over a period of 5 years of continuous employment. The members of management forfeit the awards upon termination of employment from the Company for cause. The value of the award, which is payable in a cash settlement over a 5-year period from the date of a triggering event, is dependent on several factors including earnings or the fair value of the Company. In the event of the member of management's death, disability or separation from service prior to the tenth anniversary of the agreement, the amount payable is equal to their vested percentage in two times the prior twelve months' consolidated net income multiplied by 0.35%. In the event of the member of management's death, disability or separation from service after the tenth anniversary of the agreement, the amount payable is equal the lesser of 0.35% of the Company's fair market value or six times the prior twelve months' consolidated net income multiplied by 0.35%. As of June 30, 2020 and 2019 the members of management were 50%, and 0% vested in the agreement, respectively. An accrual and expense of \$310,585 is included in the combined and consolidated financial statements at June 30, 2020.

11. Profits Interest Retirement Obligation

The Company has a profits interest agreement with one limited partner whereby the Company will pay, upon certain triggering events, the limited partner's vested percentage of the dealership value, which is based on pre-defined terms. The vested percentage increases ratably; however, the maximum percentage would be paid upon the death or disability of the individual. The limited partner was fully vested at June 30, 2020 and 2019. The limited partner may, at any time, demand payment on the profits interest agreement. The payment due to the limited partner if demanded is determined by a defined calculation based primarily on the previous operating results and tax basis net asset value of the Company.

On June 1, 2020, the Company settled the profits interest obligation as discussed above due to the separation from service of the limited partner. The value of the agreement to the limited partner upon settlement was \$6,321,959, which was paid in one cash installment of \$1,859,400 and execution of promissory notes as discussed in Note 8 totaling \$4,462,559. Some of the remaining partners and members also purchased the limited partner's partnership and membership interests in Park Place LX of Texas, Ltd., PPJ, LLC and PPM Auction, LLC for total consideration of \$10,678,043, which was paid in one cash installment of \$3,140,602 and execution of promissory notes as discussed in Note 8 totaling \$7,537,441 and recorded as amounts due from partners and members, included in related party notes receivables in Note 7.

In association with this transaction, the Company settled a profits interest obligation with the general partner of Park Place LX of Texas, Ltd. for a value of \$1,580,490. This transaction was treated as a distribution of profits and paid in one cash installment of \$464,850 and execution of a promissory note as discussed in Note 8 totaling \$1,115,640.

12. Related Party Transactions

The Company has engaged in transactions with affiliates controlled by common related parties. These affiliates are engaged in the various activities associated with the selling, financing, and servicing of automobiles for the retail and wholesale markets. The Company sells to and purchases from these affiliates automobiles, parts and accessories.

Under a management agreement with a related party, the Company is required to pay a management fee in return for management and consulting services. The fees paid under this management agreement were \$237,194 and \$307,239 for the six months June 30, 2020 and 2019, respectively.

The Company exchanges vehicles and parts with affiliates at cost. Related party accounts payable included in the accompanying combined and consolidated balance sheets represent amounts due to a related partnership for certain operating expenses paid on behalf of the dealership. Other information regarding related party transactions is included in Notes 2, 7, 9, 10, 11, 15, 16, 18, and 19.

The following is a summary of transactions with related parties for the six months ended:

	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Purchases from affiliates	<u>\$ 4,116,953</u>	<u>\$ 6,637,343</u>
Sales to affiliates	<u>\$ 6,992,032</u>	<u>\$ 8,856,941</u>

The following is a summary of balances with related parties as of:

	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Due from affiliates (included in receivables in the accompanying combined and consolidated balance sheets)	<u>\$ 1,114,710</u>	<u>\$ 1,421,609</u>
Due to affiliates (included in accounts payable in the accompanying combined and consolidated balance sheets)	<u>\$ 5,256,121</u>	<u>\$ 30,293</u>

13. Supplemental Disclosures of Cash Flow Information

	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Supplemental schedule of cash paid during the six months: Interest	<u>\$ 4,440,690</u>	<u>\$ 6,842,726</u>
State income taxes	<u>\$ —</u>	<u>\$ 1,058,732</u>

14. Defined Contribution 401(k) Plan

The Company participates in a defined contribution 401(k) plan. All employees who meet certain age and length of service requirements are eligible to participate in the plan. Matching contributions are made on a discretionary basis by the Company. The plan also allows the Company, at management's discretion, to make a profit sharing contribution. Retirement expense for the six months ended June 30, 2020 and 2019 totaled \$1,030,212 and \$1,032,918, respectively.

15. Leases

Effective January 1, 2019, the Company adopted the new lease accounting guidance in ASC 842. The new standard establishes a right-of-use ("ROU") model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms in excess of 12 months. Leases are classified as either finance or operating, with classification impacting the pattern of expense recognition in the income statement.

The Company elected the package of practical expedients permitted in ASC 842. Accordingly, the Company accounted for its existing operating leases as an operating lease under the new guidance, without reassessing (a) whether the contract contains a lease under ASC 842, (b) whether classification of the operating lease would be different in accordance with ASC 842, or (c) whether the unamortized initial direct costs before transition adjustments (as of December 31, 2018) would have met the definition of initial direct costs in ASC 842 at lease commencement. In addition, the Company opted for the transition relief method specified in Accounting Standards Update No. 2018-11, which allowed for the effective date of the new leases standard as the date of initial application on transition. As a result of this election the Company (a) did not adjust comparative period financial information for the effects of ASC 842;

(b) made the new required lease disclosures for periods after the effective date; and (c) carried forward our ASC 840 disclosures for comparative periods. As a result of the adoption of ASC 842, the Company recorded a right-of-use asset of approximately \$76.2 million and a lease liability of approximately \$76.3 million, which represents the present value of remaining lease payments, discounted using the Company's incremental borrowing rates based on the remaining lease terms.

The Company leases a portion of its Park Place Motorcars, Ltd. facilities from an unrelated party under a non-cancelable operating lease requiring monthly rental payments of \$140,140 through May 2021. The lease has one 10-year and one 5-year renewal options. The lease stipulates annual base rent increases based on changes in CPI, which are included in the future minimum lease payments and variable lease payments adjustment below.

The Company leases a portion of its PPJ, LLC facility from unrelated an unrelated party under a non-cancelable operating lease requiring monthly rental payments ranging from \$19,661 to \$25,531 through March 2023. The lease has two 5-year renewal options.

The Company leases its facilities from various related parties under non-cancellable operating leases. The leases stipulate annual base rent increases based on changes in CPI, which are included in the future minimum lease payments and variable lease payments adjustment below. Monthly payments in effect as of January 1, 2020 and lease expiration dates are outlined below:

<u>Lessor Related Party</u>	<u>Lessee</u>	<u>Monthly Payment</u>	<u>Expiration</u>
PPM Realty, Ltd.	Park Place Motorcars, Ltd.	\$ 93,708	December 2022
PPM Realty, Ltd.	Park Place Motorcars, Ltd.	23,001	December 2022
Kings Road Realty, Ltd.	Park Place Motorcars, Ltd.	74,625	December 2025
350 Phelps Realty, LP	Park Place Motorcars, Ltd.	40,464	December 2022
PPA Realty, Ltd.	Park Place Motorcars, Ltd.	80,759	December 2025
Kings Road Realty, Ltd.	PPDV, Ltd.	63,891	December 2022
Kings Road Realty, Ltd.	PPDV, Ltd.	18,145	October 2023
PPA Realty, Ltd.	PPDV, Ltd.	21,468	December 2022
PPA Realty, Ltd.	PPDV, Ltd.	18,102	December 2022
Park Place LX Land Co. No. 1, Ltd.	Park Place LX of Texas, Ltd.	357,792	December 2022
Park Place LX Land Co. No. 1 Ltd.	Park Place LX of Texas, Ltd.	455,728	December 2022
DKK West, Ltd.	Park Place LX of Texas, Ltd.	22,396	July 2023
PPJ Land, LLC	PPJ, LLC	180,439	December 2022
DKK West, Ltd.	PPJ, LLC	1,749	August 2023
PPJ Land, LLC	PPM Auction, LP	65,780	December 2022

The Company also leases a portion of its PPJ, LLC facility from PPJ Land, LLC, a related party, under a month-to-month lease arrangement. Monthly payment under this arrangement was \$49,491 for the six months ended June 30, 2020 and 2019.

As a result of the pandemic and a resultant decline in sales, related party lessors granted the Company rent concessions that resulted in no or reduced rental payments for the leases described above for the three-month period from April through June 2020. These rent concessions were treated as variable lease payments and reduce total rent expense paid to related parties for the six months ended June 30, 2020.

Escalation clauses, lease payments dependent on existing rates/indexes, renewal options, and purchase options are included within the determination of lease payments when appropriate. The Company has elected the practical expedient not to separate lease and non-lease components for all leases that qualify, except for information technology assets that are embedded within service agreements (such as software license arrangements).

When available, the implicit rate is utilized to discount lease payments to present value; however, substantially all of the Company's leases do not provide a readily determinable implicit rate. An incremental borrowing rate was used to discount the lease payments based on information available at lease commencement.

Balance sheet presentation

Leases	Classification	June 30, 2020
Assets:		
Finance	Property and equipment, net	\$ 1,664,384
Operating	Operating lease right-of-use assets	50,159,286
Total right-of-use assets		<u>\$ 51,823,670</u>
Liabilities:		
Current:		
Finance	Current portion of finance lease obligation	\$ 2,331,635
Operating	Current portion of operating lease liabilities	18,244,492
Non-current:		
Operating	Operating lease liabilities, less current portion	31,941,634
Total lease liabilities		<u>\$ 52,517,761</u>
Leases	Classification	June 30, 2019
Assets:		
Finance	Property and equipment, net	\$ 3,480,074
Operating	Operating lease right-of-use assets	67,876,344
Total right-of-use assets		<u>\$ 71,356,418</u>
Liabilities:		
Current:		
Finance	Current portion of finance lease obligation	\$ 2,419,103
Operating	Current portion of operating lease liabilities	17,583,798
Non-current:		
Finance	Finance lease obligation, less current portion	2,331,635
Operating	Operating lease liabilities, less current portion	50,186,126
Total lease liabilities		<u>\$ 72,520,662</u>

Lease term and discount rate

	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Weighted average lease term – finance lease	0.9 years	1.9 years
Weighted average lease term – operating lease	3.0 years	4.0 years
Weighted average discount rate – finance lease	5.25%	5.25%
Weighted average discount rate – operating lease	4.50%	4.50%

Lease costs

The following table provides certain information related to the lease costs for finance and operating leases during the six months ended:

	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Finance lease cost - interest	\$ 80,037	\$ 142,577
Finance lease cost - depreciation	907,846	907,846
Operating lease cost	10,174,298	10,150,768
Variable lease cost	(1,595,234)	2,055,220
	<u>\$ 9,566,947</u>	<u>\$ 13,256,411</u>

Operating lease cost includes approximately \$5,500,000 and \$9,000,000 in payments made to related parties for the six-months ended June 30, 2020 and 2019, respectively.

Supplemental cash flow information

The following table presents supplemental cash flow information for leases during the six months ended:

	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Cash paid for amounts included in the measurements of lease liabilities:		
Operating cash flows from finance lease	\$ 987,883	\$ 1,050,423
Operating cash flows from operating leases	7,082,420	10,855,461
Financing cash flows from finance lease	1,225,391	1,162,851

Undiscounted cash flow

The table below reconciles the undiscounted cash flows for each of the first five years and total of the remaining years to the finance lease liabilities and operating lease liabilities as of June 30, 2020:

	<u>Finance</u>	<u>Operating</u>
2020 (remaining 6 months)	\$ 1,720,430	\$ 10,321,267
2021	1,433,691	19,687,818
2022	—	18,914,564
2023	—	2,687,388
2024	—	2,259,119
Thereafter	—	2,259,119
Total minimum lease payments	<u>3,154,121</u>	<u>56,129,275</u>

Less: amount representing interest	(61,651)	(3,578,518)
Less: amount representing variable payments	(760,835)	(2,364,631)
Present value of future minimum lease payments	2,331,635	50,186,126
Less: current obligations under leases	(2,331,635)	(18,244,492)
Long-term lease obligations	<u>\$ —</u>	<u>\$ 31,941,634</u>

16. Contingencies and Uncertainties

The Company sells customer installment contracts to financial institutions and extended warranties without recourse. Some buyers of the contracts and warranties retain portions of the commissions as reserves against early payoffs. These amounts are normally recorded on the combined and consolidated balance sheets as finance commission receivables. The accrual for contingent charges at June 30, 2020 and 2019 totaled \$4,868,911 and \$3,375,000, respectively.

The Company maintains a self-insurance program for its employees' health care costs. The Company is liable for losses on individual claims up to \$250,000 per claim and \$1,000,000 in aggregate claims for the year. The Company maintains third-party insurance coverage for any losses in excess of such amounts. Self-insurance costs are accrued based on claims reported as of the balance sheet dates as well as an estimated liability for claims incurred but not reported. The total accrued liability for self-insurance costs was \$3,762,338 and \$2,794,396 as of June 30, 2020 and 2019, respectively.

The Company's facilities are subject to federal, state, and local provisions regulating the discharge of materials into the environment. Compliance with these provisions has not had, nor does the Company expect such compliance to have, any material effect upon the capital expenditures, net income, financial condition, or competitive position of the Company. Management believes that its current practices and procedures for the control and disposition of such materials comply with the applicable federal and state requirements.

The Company purchases substantially all of its new vehicles and parts from the manufacturers at the prevailing prices charged to all franchised dealers. The Company's sales volume could be adversely impacted by the manufacturers' inability to supply it with an adequate supply of vehicles and/or parts due to unforeseen circumstances or as a result of an unfavorable allocation of vehicles. As part of the Company's relationship with the manufacturers, it participates in various programs with regard to vehicle allocation, advertising, and other incentive programs. These programs are generally on a "turn-to-earn" basis, which rewards new vehicle volume, and are subject to change by the manufacturers at any time. In addition, the manufacturers' franchise agreements contain provisions which generally limit, without consent of the manufacturers, changes in dealership management, ownership, and location; place certain financial restrictions; and provide for termination of the franchise agreement by the manufacturers in certain instances.

The Company is involved in certain legal matters that it considers incidental to its business. In management's opinion, none of these legal matters will have a material effect on the Company's financial position or the results of operations.

The Company has available \$4,000,000 in draft facility agreements with banks. These lines of credit allow the Company to receive immediate credit for any drafts deposited from the sale of motor vehicles. The Company also has available a \$1,500,000 commercial credit card line with a bank.

The Company has entered into a risk retention insurance program for garage liability. As part of the risk retention agreement, the Company pledged a letter of credit in the amount of \$300,000, which is the maximum potential liability for claims. Management does not believe the letter of credit will be drawn upon nor will it incur additional liability for claims.

The Company has outstanding guarantees of indebtedness of related parties, through common ownership, of \$75,413,136 as of June 30, 2020.

A detail of the guarantees is as follows:

<u>Type of Loan Guarantee</u>	<u>Guarantee Extends Through</u>	<u>Guaranteed By</u>	<u>Amount of Loan Guarantee</u>
Real Estate Loan	September 2021	Park Place LX of Texas, Ltd.	\$ 17,898,054
Real Estate Loan	June 2022	Park Place Motorcars, Ltd.	2,761,664
Real Estate Loan	September 2022	Park Place Motorcars, Ltd.	2,064,348
Real Estate Loan	January 2023	PPJ, LLC	16,816,132
Real Estate Loan	January 2023	PPDV, Ltd.	5,157,806
Real Estate Loan	August 2026	PPDV, Ltd.	4,858,437
Real Estate Loan	August 2028	Park Place LX of Texas, Ltd.	25,856,695
			<u>\$ 75,413,136</u>

The real estate loans with affiliates were used to finance the acquisitions of dealership properties and to finance the acquisitions of real estate for potential future expansion of the Company's dealership operations. The loans are collateralized by the related real estate and substantially all of the assets of the related party.

Non-payment would result in the requirement of the guarantor to perform; however, these loans have multiple guarantors associated with them. Additionally, the value of the collateral on these loans is in excess of the outstanding loan balances at June 30, 2020. Based on the financial condition of the related parties, the sufficiency of the collateral supporting the loans and the multiple guarantors associated with the loans, management believes that the probability that the Company would have to perform upon any of these guarantees is remote.

During the six months ended June 30, 2020, the World Health Organization declared the outbreak of COVID-19, a novel strain of Coronavirus, a pandemic. The coronavirus outbreak is disrupting supply chains and affecting production and sales across a range of industries. The extent of the impact of the outbreak on the Company's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak, impact on our customers, employees and vendors, and governmental, regulatory, and private sector responses. The financial statements do not reflect any adjustments as a result of the increase in economic uncertainty.

17. Concentrations of Credit Risk

The Company sells to individuals and commercial businesses located primarily in the greater Dallas/Fort Worth, Texas area. Receivables resulting from vehicle sales are secured by the related vehicles. Receivables resulting from all other sales are unsecured open accounts. Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of receivables, contracts in transit, and cash deposits in excess of federally insured limits. The concentration of credit risk with respect to contracts in transit is limited primarily to financial institutions. The Company's bank balances usually exceed federally insured limits.

18. Partnership/Member Agreement

The general partner holds a 0.50% interest in Park Place Motorcars, Ltd., Park Place Motorcars Fort Worth, Ltd., PPP, LP, and Park Place LX of Texas, Ltd., a 0.10% interest in PPDV, Ltd. and a 0.00% interest in PPM Auction, LP while the limited partners hold the remaining interests. Partnership profits are to be allocated first to the general partner until the cumulative profits allocated equals the cumulative amount of losses allocated for prior years, then to each partner according to their ownership interests. Any Partnership losses are to be allocated first to the partners in the ratio and to the extent of the positive capital accounts of the limited partners, then any remaining losses are to be allocated to the general partner.

The general partner holds a 0.50% interest in PPMB Realty, LP and PP Real Estate, Ltd. while the limited partners hold the remaining interests. Partnership profits are to be allocated first to the general partner until the cumulative profits allocated equals the cumulative amount of losses allocated for prior years, then to each partner according to their ownership interests. Any Partnership losses are to be allocated first to the partners in the ratio and to the extent of the positive capital accounts of the limited partners, then any remaining losses are to be allocated to the general partner.

The PPJ, LLC and PPMB Arlington, LLC Company Agreements state that all members share all profits, losses and distributions according to their membership interests.

Under a buy/sell agreement with one of the limited partners, the limited partner may, at any time, cause the Company to purchase their 3.00% interest based on the estimated fair value upon exercising the buy/sell option.

19. Variable Interest Entities

Management analyzes the Company's variable interests including loans, guarantees, and equity investments, to determine if the Company has any variable interests in variable interest entities. This analysis includes both qualitative and quantitative reviews. Qualitative analysis is based on an evaluation of the design of the entity, its organizational structure including decision making ability, and financial agreements. Quantitative analysis is based on the entity's forecasted cash flows. Generally accepted accounting principles require a reporting entity to consolidate a variable interest entity when the reporting entity has a variable interest that provides it with a controlling financial interest in the variable interest entity. The entity that consolidates a variable interest entity is referred to as the primary beneficiary of that variable interest entity. The Company uses qualitative and quantitative analyses to determine if it is the primary beneficiary of variable interest entities.

Accordingly, the Company has determined that PP Real Estate, Ltd. and PPMBBA Realty, Ltd. are VIEs for which the Company is the primary beneficiary, due primarily to the Company's guarantee of the VIE's debt and common ownership interests.

The following table summarizes the balance sheets for consolidated VIEs as of:

	<u>June 30, 2020</u>	<u>June 30, 2019</u>
Assets:		
Receivables, net	\$ 1,114,710	\$ 919,095
Property and equipment, net	52,629,788	54,475,219
Total assets	<u>\$ 53,744,498</u>	<u>\$ 55,394,314</u>
Liabilities and Partners' Capital:		
Accrued expenses	\$ 423,917	\$ 137,029
Long-term debt	38,347,278	40,763,482
Total liabilities	38,771,195	40,900,511
Partners' capital	14,973,303	14,493,803
Total liabilities and partners' capital	<u>\$ 53,744,498</u>	<u>\$ 55,394,314</u>

20. Subsequent Event

On July 6, 2020, the Company entered into an Asset Purchase Agreement (the "Asset Purchase Agreement") with Asbury Automotive Group, LLC. Pursuant to the Asset Purchase Agreement, the Company will sell substantially all of the assets of the businesses described in the Asset Purchase Agreement for a purchase price of approximately \$735 million (excluding vehicle inventory), reflecting \$685 million of goodwill and approximately \$50 million for parts, fixed assets and leaseholds in each case subject to certain adjustments described in the Asset Purchase Agreement.

UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL INFORMATION

The unaudited pro forma condensed combined financial statements presented below are derived from the historical consolidated financial statements of the Company and Park Place, as adjusted to give effect to the recently completed acquisition (the “Acquisition”) of all of the assets of, and lease of the real property related to, 12 new vehicle dealership franchises, two collision centers and an auto auction comprising the Park Place Dealership group (the acquired assets, collectively, “Park Place”) pursuant to that certain Asset Purchase Agreement (the “Asset Purchase Agreement”), dated as of July 6, 2020, among the Company, certain members of the Park Place dealership group, Park Place Mid-Cities, Ltd., a Texas limited partnership, and the identified principal (collectively, the “Sellers”). These pro forma condensed financial statements also reflect the issuance of the \$150.0 million in aggregate principal amount of a 4.00% promissory note due August 2021 and \$50.0 million in aggregate principal amount of a 4.00% promissory note due February 2022 (collectively, the “Seller Notes”) and the drawdown of \$127.5 million under the new vehicle floor plan facility under our existing credit agreement (the “New Vehicle Floor Plan Facility”) and \$35.0 million under the used vehicle floor plan facility under our existing credit facility (the “Used Vehicle Floor Plan Facility”), all of which funded a portion the purchase price, together with cash on hand. All references to the “Combined Company” refer to the Company and its subsidiaries, after giving pro forma effect to the Acquisition.

The unaudited pro forma condensed combined balance sheet as of June 30, 2020, assumes that the Acquisition occurred on June 30, 2020.

The unaudited pro forma condensed combined statements of income for the six months ended June 30, 2020 and the year ended December 31, 2019, assume that the Acquisition occurred on January 1, 2019.

The following unaudited pro forma condensed combined financial information should be read in conjunction with the following financial statements:

- the Company’s Annual Report on Form 10-K for the year ended December 31, 2019 filed with the Securities and Exchange Commission (the “SEC”) on March 2, 2020;
- the Company’s Quarterly Reports on Form 10-Q for the three months ended March 31, 2020 and the three months ended June 30, 2020 filed with the SEC on May 11, 2020 and July 31, 2020, respectively;
- the audited combined and consolidated financial statements of Park Place as of and for the year ended December 31, 2019 incorporated herein by reference, which are incorporated herein by reference to Exhibit 99.1 to this Current Report on Form 8-K/A; and
- the unaudited combined and consolidated financial statements of Park Place as of and for the six months ended June 30, 2020 and 2019, which are incorporated herein by reference to Exhibit 99.2 to this Current Report on Form 8-K/A.

ASBURY AUTOMOTIVE GROUP, INC.
Pro Forma Condensed Combined Balance Sheet
As of June 30, 2020
(In millions)
(Unaudited)

	Asbury Automotive Group, Inc.	Park Place	Pro Forma Adjustments		Pro Forma Combined
ASSETS					
CURRENT ASSETS:					
Cash and cash equivalents	\$ 613.2	\$ 33.2	\$ (519.1)	a, j	\$ 127.3
Contracts-in-transit, net	115.1	\$ 24.0	(24.0)	a	115.1
Accounts receivable, net	87.7	\$ 23.7	(23.7)	a	87.7
Inventories, net	636.4	\$ 145.6	(28.9)	a, b, j	753.1
Assets held for sale	28.7	\$ —	—		28.7
Other current assets	110.6	65.7	(6.7)	a, j, k	169.6
Total current assets	1,591.7	292.2	(602.4)		1,281.5
PROPERTY AND EQUIPMENT, net	922.8	67.8	(43.3)	a, c, j	947.3
OPERATING LEASE RIGHT-OF-USE-ASSETS	90.2	50.2	152.0	a, d	292.4
GOODWILL	206.5	0.3	688.2	e, j	895.0
INTANGIBLE FRANCHISE RIGHTS	113.2	10.7	(22.0)	e, j	101.9
OTHER LONG-TERM ASSETS	10.0	9.6	(9.6)	a	10.0
Total assets	<u>\$ 2,934.4</u>	<u>\$ 430.8</u>	<u>\$ 162.9</u>		<u>\$ 3,528.1</u>
LIABILITIES AND SHAREHOLDERS' EQUITY					
CURRENT LIABILITIES:					
Floor plan notes payable—trade, net	\$ 57.5	\$ 41.3	(41.3)	a	\$ 57.5
Floor plan notes payable—non-trade, net	468.7	\$ 44.9	56.3	a, g, j	569.9
Current maturities of long-term debt	51.4	\$ 25.2	124.8	a, g	201.4
Current maturities of operating leases	16.4	\$ 18.2	(8.0)	a, d	26.6
Accounts payable and accrued liabilities	299.2	111.7	(46.5)	a, g, j	364.4
Total current liabilities	893.2	241.3	85.3		1,219.8
LONG-TERM DEBT	1,182.1	26.2	23.8	a, g	1,232.1
OPERATING LEASE LIABILITY	77.6	31.9	159.5	a, d	269.0
DEFERRED INCOME TAXES	24.7	—	—		24.7
OTHER LONG-TERM LIABILITIES	43.7	3.7	(3.7)	a	43.7
COMMITMENTS AND CONTINGENCIES					
SHAREHOLDERS' EQUITY:					
Total shareholders' equity	713.1	127.7	(102.0)	h, j	738.8
Total liabilities and shareholders' equity	<u>\$ 2,934.4</u>	<u>\$ 430.8</u>	<u>\$ 162.9</u>		<u>\$ 3,528.1</u>

ASBURY AUTOMOTIVE GROUP, INC.
Pro Forma Condensed Combined Statements of Income
For the Six Months Ended June 30, 2020
(In millions, except per share data)
(Unaudited)

	Asbury Automotive Group, Inc. For the Six Months Ended June 30, 2020	Park Place For the Six Months Ended June 30, 2020	Pro Forma Adjustments	Pro Forma Combined
REVENUE:				
New vehicle	\$ 1,583.9	\$ 316.3	\$ (16.2) j	\$ 1,884.0
Used vehicle	940.7	\$ 248.6	\$ (15.3) j	1,174.0
Parts and service	390.8	\$ 114.5	\$ (5.1) j	500.2
Finance and insurance, net	137.0	\$ 14.0	\$ (1.1) j	149.9
Other	—	1.8	\$ —	1.8
TOTAL REVENUE	3,052.4	695.2	(37.7)	3,709.9
COST OF SALES:				
New vehicle	1,508.9	292.1	\$ (15.1) j	1,785.9
Used vehicle	872.9	232.2	\$ (14.4) j	1,090.7
Parts and service	155.4	50.8	\$ (2.5) j	203.7
Other	—	0.3	\$ —	0.3
TOTAL COST OF SALES	2,537.2	575.4	(32.0)	3,080.6
GROSS PROFIT	515.2	119.8	(5.7)	629.3
OPERATING EXPENSES:				
Selling, general, and administrative	346.9	96.2	\$ (0.5) d, j	442.6
Depreciation and amortization	19.2	5.5	\$ (4.0) c, j	20.7
Franchise rights impairment	23.0	—	\$ —	23.0
Other operating (income) expense, net	8.9	(0.3)	\$ 0.2 j	8.8
INCOME FROM OPERATIONS	117.2	18.4	(1.4)	134.2
OTHER EXPENSES (INCOME):				
Floor plan interest expense	11.1	1.4	\$ (0.8) i, j	11.7
Other interest expense, net	28.8	2.0	\$ 2.3 i, j	33.1
Loss on extinguishment of long-term debt, net	20.6	—	\$ —	20.6
Gain on divestiture	(33.7)	—	\$ (25.7) j	(59.4)
Total other expenses, net	26.8	3.4	(24.2)	6.0
INCOME BEFORE INCOME TAXES	90.4	15.0	22.8	128.2
Income tax expense	21.3	0.7	\$ 5.7 f, j	27.7
NET INCOME	\$ 69.1	\$ 14.3	\$ 17.1	\$ 100.5
EARNINGS PER SHARE:				
Basic—				
Net income	\$ 3.60			\$ 5.23
Diluted—				
Net income	\$ 3.58			\$ 5.21
WEIGHTED AVERAGE SHARES OUTSTANDING:				
Basic				
Restricted stock	—			—
Performance share units	0.1			0.1
Diluted	19.3			19.3

ASBURY AUTOMOTIVE GROUP, INC.
Pro Forma Condensed Combined Statements of Income
For the Year Ended December 31, 2019
(In millions, except per share data)
(Unaudited)

	Asbury Automotive Group, Inc. For the Year Ended December 31, 2019	Park Place For the Year Ended December 31, 2019	Pro Forma Adjustments		Pro Forma Combined
REVENUE:					
New vehicle	\$ 3,863.3	\$ 819.8	\$ (43.5)	j	\$ 4,639.6
Used vehicle	2,131.6	\$ 587.5	(31.4)	j	\$ 2,687.7
Parts and service	899.4	\$ 265.4	(10.8)	j	\$ 1,154.0
Finance and insurance, net	316.0	\$ 28.9	(2.3)	j	\$ 342.6
Other	—	\$ 4.3	—		\$ 4.3
TOTAL REVENUE	7,210.3	1,705.9	(88.0)		8,828.2
COST OF SALES:					
New vehicle	3,703.8	759.3	(40.3)	j	\$ 4,422.8
Used vehicle	1,997.5	551.5	(29.4)	j	\$ 2,519.6
Parts and service	340.1	116.7	(5.5)	j	\$ 451.3
Other	—	0.6	—		\$ 0.6
TOTAL COST OF SALES	6,041.4	1,428.1	(75.2)		7,394.3
GROSS PROFIT	1,168.9	277.8	(12.8)		1,433.9
OPERATING EXPENSES:					
Selling, general, and administrative	799.8	200.2	(9.2)	d, j	\$ 990.8
Depreciation and amortization	36.2	11.7	(8.6)	c, j	\$ 39.3
Franchise rights impairment	7.1	—	—		\$ 7.1
Other operating (income) expense, net	0.8	(0.1)	0.5		\$ 1.2
INCOME FROM OPERATIONS	325.0	66.0	4.5		395.5
OTHER EXPENSES (INCOME):					
Floor plan interest expense	37.9	6.2	(5.1)	i, j	\$ 39.0
Other interest expense, net	54.9	4.7	3.9	i, j	\$ 63.5
Gain on divestiture	(11.7)	—	(25.7)	j	\$ (37.4)
Total other expenses, net	81.1	10.9	(26.9)		65.1
INCOME BEFORE INCOME TAXES	243.9	55.1	31.4		330.4
Income tax expense	59.5	1.0	7.9	f, j	\$ 68.4
NET INCOME	\$ 184.4	\$ 54.1	\$ 23.5		\$ 262.0
EARNINGS PER SHARE:					
Basic—					
Net income	\$ 9.65				\$ 13.72
Diluted—					
Net income	\$ 9.55				\$ 13.58
WEIGHTED AVERAGE SHARES OUTSTANDING:					
Basic					
	19.1				19.1
Restricted stock	0.1				0.1
Performance share units	0.1				0.1
Diluted	19.3				19.3

1. Basis of Presentation

The unaudited pro forma condensed combined financial information includes pro forma adjustments that are (1) directly attributable to the Acquisition, (2) factually supportable, and (3) with respect to the unaudited pro forma condensed combined statements of income, expected to have a continuing impact on the operating results of the combined company.

The Acquisition is accounted for as a business combination using the acquisition method of accounting under ASC Topic 805, *Business Combinations*. Under the acquisition method of accounting, the purchase price is allocated to the underlying tangible and intangible assets acquired and liabilities assumed based on their respective fair values at the date of acquisition, with any excess purchase price allocated to goodwill. To date, the Company has estimated a preliminary allocation of the purchase price to the assets acquired and liabilities assumed in the Acquisition, and will complete the allocation of such purchase price as further information becomes available. The final purchase price allocation may differ from that reflected in the following unaudited pro forma condensed combined financial statements, and these differences may be material.

The unaudited pro forma condensed combined financial information of the Combined Company gives effect to the sale of substantially all of the assets, and lease the property, of Lexus of Greenville (the “Lexus Greenville Dealership”) because it is directly attributable to the Acquisition.

The unaudited pro forma condensed combined consolidated balance sheet as of June 30, 2020, assumes that the Acquisition and the divestiture of Lexus Greenville Dealership (the “Transactions”) occurred on June 30, 2020.

The unaudited pro forma condensed combined statements of income for the six months ended June 30, 2020 and the year ended December 31, 2019, assume that the Transactions occurred on January 1, 2019.

The pro forma adjustments reported in these financial statements are based upon available information and certain assumptions that the Company’s management believes are reasonable. The unaudited pro forma condensed combined financial information is presented for informational purposes only and is not intended to represent or be indicative of what the results of operations or financial condition would have been had the Transactions actually occurred on the dates indicated, nor is it meant to be indicative of future results of operations or financial condition for any future period or as of any future date. The unaudited combined pro forma financial information does not reflect the realization of any expected cost savings or other synergies from the Acquisition. The unaudited pro forma condensed combined financial information of the Combined Company should be read in conjunction with the audited and unaudited historical financial statements and related notes of the Company and Park Place, Part I, Item 1A entitled “Risk Factors” and Part II, Item 7 entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our Annual Report on Form 10-K for the fiscal year ended December 31, 2019, Part II, Item 1A entitled “Risk Factors” and Part I, Item 2 entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our most recent Quarterly Reports on Form 10-Q, all of which are incorporated by reference herein.

Assumptions underlying the pro forma adjustments are described in the accompanying notes, which should be read in conjunction with the unaudited pro forma condensed combined financial information.

2. Sources of Purchase Price

The Company acquired Park Place, including goodwill and franchise rights intangible assets, certain leasehold improvements, and parts and fixed assets, in each case subject to certain adjustments described in the Asset Purchase Agreement. The purchase price was approximately \$889.9 million excluding transaction fees and expenses related to the Acquisition. The sources of preliminary purchase consideration are as follows:

	(In millions)
Cash	\$ 527.4
Seller Notes	\$ 200.0
New Vehicle Floor Plan Facility	\$ 127.5
Used Vehicle Floor Plan Facility	\$ 35.0
Preliminary purchase price	<u>\$ 889.9</u>

3. Purchase Price Allocation

Under the acquisition method of accounting, the purchase price is allocated to the tangible and intangible assets acquired and liabilities assumed based on information currently available. The following table summarizes the allocation of the estimated purchase price based on preliminary estimates of fair value:

	(In millions)
Assets Acquired and Liabilities assumed	
Inventories	\$ 121.4
Other current assets	61.1
Property and equipment	24.7
Goodwill and intangible assets	691.5
Operating lease right-of-use assets	202.2
Total assets acquired	<u>1,100.9</u>
Operating lease liabilities	(201.6)
Other liabilities	(9.4)
Total liabilities assumed	<u>(211.0)</u>
Net assets acquired	<u>\$ 889.9</u>

The fair value of property, plant and equipment acquired is summarized below:

	Fair value (In millions)	Estimated useful life
Land	\$ —	N/A
Buildings	—	30-40 years
Leasehold improvements	13.1	Lesser of remaining lease term or life of asset
Construction in progress	1.7	N/A
Furniture, fixtures & equipment	9.9	3-10 years
	<u>\$ 24.7</u>	

The final purchase price allocation will be determined once the Company has completed the detailed valuations and necessary calculations related to the Acquisition.

The estimated fair values of assets acquired and liabilities assumed were based upon preliminary analysis performed for the preparation of the pro forma financial information and are subject to the final valuations that are in the process of being completed and finalized. These estimates and assumptions are subject to change within the measurement period as additional information is obtained. A decrease in the fair value of the assets acquired or liabilities assumed in the Acquisition from the preliminary valuations presented would result in a dollar-for-dollar corresponding increase in the amount of goodwill resulting from the Acquisition. In addition, if the value of the property and equipment and other intangible assets is higher than the amount included in these unaudited pro forma condensed combined financial statements, it may result in higher depreciation and amortization expense than is presented herein. Any such increases could be material, and could result in the Company's actual future financial condition or results of operations differing materially from that presented herein. As a result, the final purchase price allocation may differ materially from the preliminary purchase price allocation.

4. Reclassifications

Upon consummation of the Acquisition, accounting policies for Park Place were conformed to those of the Company. The Company has identified preliminary adjustments to the presentation of the historical financial statements of Park Place to those of the Company based upon currently available information and assumptions management believes to be reasonable. The following reclassifications were made in order to conform with the corresponding treatment for the Company's financial reporting:

- Courtesy vehicles, net of \$58.3 million and contract asset receivables of \$3.2 million, as of June 30, 2020, were reclassified to other current assets. Contract asset receivables are reflected in Receivables, net in the historical financial statements of Park Place.

- Floor plan notes payable-trade, and floor plan notes payable-non-trade, related to courtesy vehicles, of \$41.6 million and \$17.1 million as of June 30, 2020, were reclassified to accounts payable and accrued liabilities.
- The following amounts of sales and cost of sales are presented in the categories shown below to align with the Company's presentation:

	For the Six Months Ended June 30, 2020	For the Year Ended December 31, 2019
	(In millions)	
REVENUE:		
New vehicle	316.3	819.8
Used vehicle	248.6	587.5
Parts and service	114.5	265.4
Finance and insurance, net	14.0	28.9
Other	1.8	4.3
COST OF SALES:		
New vehicle	292.1	759.3
Used vehicle	232.2	551.5
Parts and service	50.8	116.7
Other	0.3	0.6

- The following line items were reclassified to selling, general and administrative expenses for the six months ended June 30, 2020, and the year ended December 31, 2019: variable selling expense, advertising expense, personnel expense, management fee expense, deferred compensation expense, profits interest obligation expense, fixed expense (excluding the amounts reclassified to depreciation and amortization described below), and semi-fixed expense (excluding the amounts reclassified to other interest expense, net described below).
- Interest income on the floor plan offset facility for the six months ended June 30, 2020 and the year ended December 31, 2019, respectively, was reclassified to floor plan interest expense.
- Floor plan interest expense on courtesy vehicles of \$1.1 million and \$2.7 million for the six months ended June 30, 2020 and the year ended December 31, 2019, respectively, was reclassified from semi-fixed expense to other interest expense, net.
- \$5.5 million and \$11.7 million was reclassified from fixed expenses to depreciation and amortization for the six months ended June 30, 2020, and the year ended December 31, 2019, respectively.

Management of the Company is currently in the process of conducting a more detailed review of accounting policies used in the historical financial statements of Park Place to determine if differences in accounting policies require any further reclassification to conform to the Company's accounting policies and classifications. As a result, we may identify additional differences between the accounting policies of the two companies that, when conformed, could have a material impact on these unaudited pro forma condensed combined financial statements.

5. Pro forma adjustments

The pro forma adjustments set forth in the unaudited pro forma condensed combined financial information reflect the following:

- a. The elimination of assets and liabilities not assumed in connection with the Acquisition.

- b. The elimination of inventory not assumed in the Acquisition and recording the preliminary fair value estimate of inventory acquired.
- c. The preliminary estimated fair value of property and equipment acquired and related depreciation expense.
- d. The right-of-use asset and lease liabilities for operating leases entered into and assumed in the Acquisition and related rent expense.
- e. The preliminary estimate of fair value of intangible assets and goodwill arising from the Acquisition less the adjustment to remove Park Place's historical goodwill and intangible assets.
- f. The income tax effect of the pro forma adjustments reflected in the Condensed Combined Statements of Income.
- g. Changes in indebtedness incurred in connection with the Acquisition. The \$200.0 million Seller Notes incurred and the drawdowns of \$127.5 million under the New Vehicle Floor Plan Facility and \$35.0 million under the Used Vehicle Floor Plan Facility.
- h. The equity impact of the elimination of historical equity balances of Park Place.
- i. Changes in interest expense resulting from the \$200.0 million Seller Notes issued, and the drawdowns under the New Vehicle Floor Plan Facility and Used Vehicle Floor Plan Facility, in connection with the Acquisition, and resulting interest expense not incurred on the indebtedness of Park Place not assumed by the Company in the Acquisition.
- j. Adjustments related to the divestiture of the Lexus Greenville Dealership.
- k. The recording of the preliminary fair value estimate of courtesy vehicles and contract assets acquired.
- l. The recording of assumed accrued liabilities.

6. Other Financing Transactions

On September 16, 2020, following the completion of the Acquisition, the Company issued \$250.0 million aggregate principal amount of additional senior notes, consisting of (i) \$125.0 million aggregate principal amount of 4.50% senior notes due 2028 (the "Additional 2028 Notes") pursuant to an indenture, dated February 19, 2020 (as supplemented by an officer's certificate dated September 16, 2020) among the Company, the subsidiary guarantors party thereto (the "Guarantors") and U.S. Bank National Association, as trustee (the "Trustee") (the "Additional 2028 Notes Officer's Certificate"), and (ii) \$125.0 million aggregate principal amount of 4.75% senior notes due 2030 (the "2030 Additional Notes" and, together with the Additional 2028 Notes, the "Additional Notes") pursuant to an indenture, dated February 19, 2020 (as supplemented by an officer's certificate dated September 16, 2020). The Additional 2028 Notes were priced at 101.00% plus accrued interest from and including September 1, 2020, and the Additional 2030 Notes were priced at 101.75% plus accrued interest from and including September 1, 2020. The Additional Notes of each series are part of the same issuance of, and rank equally and form a single series, respectively, with the \$280.0 million outstanding aggregate principal amount of the Company's 4.50% senior notes due 2028 and the \$320.0 million outstanding aggregate principal amount of the Company's 4.75% senior notes due 2030, which were issued on February 19, 2020. The Company used the proceeds of the offering of Additional Notes to repay the Seller Notes and approximately \$50.0 million of outstanding indebtedness under the revolving credit facility under our existing credit agreement. The impact of issuing the Additional Notes and redeeming the Seller Notes and repaying \$50.0 million under the Company's revolving credit facility is a decrease in the Current maturities of long-term debt of \$150.0 million and an increase in long-term debt of \$150.0 million. Pro forma interest expense would have been \$3.3 million per annum greater if these financing transactions had been reflected in the accompanying unaudited pro forma financial information. Pro forma effect is not given to the offering of the Additional Notes or the use of proceeds therefrom in the accompanying unaudited pro forma condensed combined financial statements.