UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): October 23, 2006

Asbury Automotive Group, Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

5511 (Commission File Number)

01-0609375 (IRS Employer Identification No.)

622 Third Avenue, 37th Floor, New York, NY (Address of principal executive offices)

10017 (Zip Code)

(212) 885-2500

(Registrant's telephone number, including area code)

None

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 1.01 Entry into a Material Definitive Agreement.

On October 23, 2006, the Compensation Committee (the "Committee") of the Board of Directors of Asbury Automotive Group, Inc. (the "Company") approved a grant of 195,600 performance share units (the "Performance Awards") to certain key employees of the Company, including Performance Awards to the following directors and executive officers:

Name	Title	Performance Share Units
Charles R. Oglesby	Senior Vice President and Chief	40,000
	Operating Officer	
Charles B. Tomm	Director, President and Chief	20,000
	Executive Officer of the	
	Company's Florida Region	
J. Gordon Smith	Senior Vice President and Chief	20,000
	Financial Officer	
Lynne A. Burgess	Vice President, General Counsel	5,000
	and Secretary	
Philip R. Johnson	Vice President, Human Resources	5,000
Brett Hutchinson	Vice President and Controller	2,700

The Performance Awards were granted pursuant to the Company's 2002 Equity Incentive Plan, as amended (the "Plan"), a copy of which was attached as Appendix C to the Company's proxy statement dated April 28, 2004, filed with the Securities and Exchange Commission on April 29, 2004. Each grant of Performance Awards is evidenced by an agreement entered into as of October 23, 2006, between the Company and the award recipient. A copy of the form of Performance Award agreement is attached hereto as Exhibit 10.1 and is incorporated herein by reference.

Each Performance Award provides an opportunity for the award recipient to receive a number of shares of the Company's common stock based on the Company's performance during 2006, 2007 and 2008 (the "Performance Cycle") as measured against objective performance goals related to (1) new vehicle revenue growth, (2) used vehicle revenue growth, (3) finance and insurance revenue growth, (4) fixed operations gross profit and (5) earnings per share. Each Performance Award sets forth a target number of shares to be granted to the award recipient assuming the performance goals are met at the target level. The actual number of shares earned by an award recipient may range from 0 to 180% of the target number of shares, depending upon achievement of the performance goals during the Performance Cycle. As such, the number of shares of the Company's common stock that may be issued as a result of the Performance Awards granted by the Company on October 23, 2006 may range from 0 to 352,080. The settlement of the Performance Awards will be in shares of the Company's common stock, except in the event of a change of control, in which case special provisions apply that may result in such Performance Awards being settled in acquiror securities or cash.

On October 23, 2006, the Company's Board of Directors granted (i) 20,842 shares of non-performance based restricted common stock of the Company, par value \$.01 per share (the "Restricted Stock"), to Michael Durham, the non-executive chairman of the Company's Board of Directors, and (ii) 5,000 shares of Restricted Stock to Kenneth B. Gilman, President and Chief Executive Officer of the Company. The Restricted Stock grants were made pursuant to the Plan.

One third of the Restricted Stock granted to each of Mr. Durham and Mr. Gilman vested immediately upon issuance. The balance of the Restricted Stock will vest in two equal annual installments beginning on October 23, 2007. Any unvested Restricted Stock will carry dividends and voting rights. The Restricted Stock will automatically vest in the event of a Change of Control (as defined in the Plan), or if due to his death or disability, Mr. Durham ceases to serve on the Company's Board of Directors or Mr.

Gilman ceases to serve as President and Chief Executive Officer of the Company, as the case may be. Each grant of Restricted Stock will be evidenced by an agreement, a form of which will be attached as an exhibit to the Company's next quarterly filing on Form 10-Q.

Item 9.01 Financial Statements and Exhibits.

(c) Exhibits.

Exhibit No. Description

10.1 Form of Performance Share Unit Award Agreement.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ASBURY AUTOMOTIVE GROUP, INC.

Date: October 25, 2006 By: /s/ Kenneth B. Gilman

Name: Kenneth B. Gilman

Title: President and Chief Executive Officer

EXHIBIT INDEX

Exhibit No. Description

10.1 Form of Performance Share Unit Award Agreement

FORM OF PERFORMANCE SHARE UNIT AWARD AGREEMENT

PERFORMANCE SHARE UNIT AWARD AGREEMENT UNDER THE ASBURY AUTOMOTIVE GROUP, INC. 2002 EQUITY INCENTIVE PLAN dated as of October 23, 2006 between Asbury Automotive Group, Inc. (the "Company"), a Delaware corporation, and {NAME}.

This Performance Share Unit Award Agreement (the "<u>Award Agreement</u>") sets forth the terms and conditions of a target award of {X} performance compensation shares (the "<u>Award</u>") that are subject to the terms and conditions specified herein ("<u>Performance Awards</u>") and that are granted to you under the Asbury Automotive Group, Inc. 2002 Equity Incentive Plan (the "<u>Plan</u>"). This Award provides you with the opportunity to earn, subject to the terms of this Award Agreement, shares of the Company's common stock, \$0.01 par value ("<u>Shares</u>").

THIS AWARD IS SUBJECT TO ALL TERMS AND CONDITIONS OF THE PLAN AND THIS AWARD AGREEMENT. BY SIGNING YOUR NAME BELOW, YOU WILL HAVE CONFIRMED YOUR ACCEPTANCE OF THE TERMS AND CONDITIONS OF THIS AWARD AGREEMENT.

SECTION 1. <u>Definitions.</u> Capitalized terms used in this Award Agreement that are not defined in this Award Agreement have the meanings as used or defined in the Plan. As used in this Award Agreement, the following terms shall have the meanings set forth below:

"Cause" shall have the meaning set forth in any employment agreement then in effect between you, on the one hand, and the Company or any of its Affiliates, on the other hand, or, if not defined in any such agreement, "Cause" shall mean a finding by the Committee of any of the following:

(a) your being convicted of, or entering a plea of nolo contendere to, any crime that constitutes a felony or involves moral turpitude, (b) your gross negligence or serious misconduct (including, without limitation, any criminal, fraudulent or dishonest conduct) that is injurious to the Company or any of its Affiliates, (c) your material breach of your employment or service contract with the Company or any of its Affiliates, (d) your willful and continued failure to substantially perform your duties with the Company and it's Affiliates or (e) your material breach of a material written policy of the Company, in each case (with respect to clauses (b), (c), (d) and (e)) which is not corrected within 30 days after written notice from the Company. The determination of the existence of Cause shall be made by the Committee in good faith.

"Committee" shall mean the compensation committee of the Board, or such other committee of the Board as may be designated by the Board to administer the Plan.

"<u>Determination Date</u>" means the date, as determined by the Committee, on which the Committee determines whether and to what extent the Performance Goals with respect to the Award have been achieved; <u>provided</u> that such date shall be no later than March 15, 2009.

"Performance Commencement Date" means January 1, 2006.

"Performance Cycle" means calendar years 2006 through 2008.

SECTION 2. (a) <u>Performance-Based Right to Payment.</u> The number of Shares that shall be issued pursuant to the Award shall be determined based on the Company's achievement of Performance Goals as set forth on <u>Exhibit A</u>. On the Determination Date, the Committee in its sole discretion shall determine whether and to what extent the Performance Goals as set forth on <u>Exhibit A</u> have been attained. Except as otherwise provided in Section 4 of this Award Agreement, the payment of Shares with respect to your Performance Awards is contingent on the attainment of the Performance Goals as set forth on <u>Exhibit A</u>. Accordingly, except as otherwise provided in Section 4 of this Award Agreement, you will not become entitled to payment with respect to the Performance Awards subject to this Award Agreement unless and until the Committee determines that the Performance Goals set forth on <u>Exhibit A</u> have been attained. Upon such determination by the Committee and subject to the provisions of the Plan and this Award Agreement, you shall be entitled to payment of that portion of this Award as corresponds to the Performance Goals attained (as determined by the Committee in its sole discretion) as set forth on <u>Exhibit A</u>. Furthermore, pursuant to Section 3 (except as otherwise provided therein) and except as otherwise provided in Section 4 of this Award Agreement, in order to be entitled to payment with respect to any Performance Awards, you must be employed by the Company or an Affiliate on the Payment Date.

(b) <u>Payment of Award.</u> The Committee shall determine the date on which payments pursuant to this Award Agreement shall be made (the "<u>Payment Date</u>"); <u>provided</u> that (i) the Payment Date shall not be any earlier than the Determination Date and (ii) except as otherwise provided in Section 4(a)(ii) of this Award Agreement, the Payment Date shall not be earlier than January 1, 2009, and not later than March 20, 2009. Except as otherwise provided in Section 4 of this Award Agreement, payments made pursuant to this Award Agreement shall be payable in Shares.

SECTION 3. <u>Forfeiture of Performance Awards</u>. Except as otherwise provided in Section 4 of this Award Agreement, if your employment with the Company and its Affiliates terminates prior to the Payment Date, your rights with respect to any Performance Awards awarded to you pursuant to this Award Agreement shall

immediately terminate, and you will be entitled to no payments or benefits with respect thereto, unless the Committee, as permitted pursuant to the terms of the Plan, determines in its sole discretion otherwise (in which case any payment to be made to you pursuant to this Award Agreement will be made to you on the Payment Date).

SECTION 4. <u>Change of Control.</u> In the event of a Change of Control after the date of this Award Agreement, the provisions of this Section 4 shall apply.

- (a) <u>Timing of Payment.</u> In the event of a Change of Control after the date of this Award Agreement and prior to the Payment Date, to the extent your rights with respect to Performance Awards have not previously been terminated in connection with the termination of your employment with the Company and its Affiliates prior to such Change of Control, payments made pursuant to this Award Agreement:
 - (i) shall be paid on the Payment Date, <u>provided</u> you remain continuously employed with the Company and its Affiliates through the Payment Date;
 - (ii) shall be paid promptly following the date of your termination of employment with the Company and its Affiliates if your employment is involuntarily terminated (other than for Cause) by the Company and its Affiliates following such Change of Control; or
 - (iii) shall be forfeited if your employment with the Company and its Affiliates is terminated prior to the Payment Date for any reason other than an involuntary termination described in the preceding clause (ii).
- (b) Form of Payment. If the Change of Control occurs prior to the Payment Date, any amount to be paid under this Award Agreement shall be paid (at such time as determined in accordance with paragraph (a) above) in equity securities of the successor corporation (the "Acquiror Securities") with the number of such Acquiror Securities determined by calculating the number of Shares earned under this Award Agreement (as determined in accordance with paragraph (c) below) and converting such Shares on the same basis as the conversion applicable to holders of Shares generally in connection with the Change of Control; provided, however, that if the consideration received by holders of Shares generally in connection with the Change of Control is not solely Acquiror Securities, the Committee may, with the consent of the successor corporation, provide that the amount to be paid under this Award Agreement will be solely in the form of Acquiror Securities equal in fair market value to the per Share consideration received by holders of Shares generally in connection with the Change of Control. Notwithstanding the foregoing, the successor corporation may elect, no later than 90 days following a Change of Control (but in no event later than the scheduled payment date determined in accordance with paragraph (a) above), to settle (at such time as determined in accordance with paragraph (a) above) the Performance Awards in a lump-sum cash payment (in lieu of settling such Performance Awards with Acquiror Securities) in an amount equal to the product of (i) the number of Shares earned under this Award Agreement (as determined in accordance with paragraph (c) below) and (ii)

3

the fair market value per Share at the time of the Change of Control, as determined by the Committee in its sole discretion; <u>provided</u>, <u>however</u>, that, in the event the consideration received by holders of Shares in connection with the Change of Control is paid solely in cash, the successor corporation shall be deemed to have made such election as of the time of such Change of Control.

- (c) <u>Determination of Performance Results.</u> (i) If the Change of Control occurs prior to the first anniversary of the Performance Commencement Date, the Performance Goals set forth on <u>Exhibit A</u> shall be deemed to have been satisfied at the target level.
- (ii) If the Change of Control occurs on or following the first anniversary of the Performance Commencement Date and prior to the third anniversary of the Performance Commencement Date, immediately prior to the Change of Control, the Committee in its sole discretion shall determine whether and to what extent the Performance Goals as set forth on Exhibit A have been attained as of such Change of Control. For purposes of this clause (ii), the Committee shall determine the performance results for (A) any completed year in the Performance Cycle and (B) any year in the Performance Cycle which is not fully completed as of the Change of Control but in which at least six full months have elapsed prior to the Change of Control (collectively, the "Completed Years"). For any Completed Year that does not consist of a full twelve months, the Committee in its sole discretion shall determine whether and to what extent the Performance Goals as set forth on Exhibit A have been attained for such year on an annualized basis.
- (A) If there is only one Completed Year prior to the Change of Control, the points achieved during the Completed Years shall be multiplied by three for purposes of determining the level of achievement on the cumulative three-year point scale set forth on Exhibit A.
- (B) If there are only two Completed Years prior to the Change of Control, the points achieved during the Completed Years shall be multiplied by 1.5 for purposes of determining the level of achievement on the cumulative three-year point scale set forth on Exhibit A.
- (C) If there are three Completed Years prior to the Change of Control, the points achieved during the Completed Years shall be multiplied by 1.0 for purposes of determining the level of achievement on the cumulative three-year point scale set forth on Exhibit A.
- SECTION 5. <u>Grant Subject to Plan Provisions.</u> This Award is made pursuant to the Plan, the terms of which are incorporated herein by reference, and in all respects shall be interpreted in accordance with the Plan. The grant and terms of this Award are subject to the provisions of the Plan and to interpretations, regulations and determinations concerning the Plan established from time to time by the Committee in accordance with the provisions of the Plan, including, but not limited to, provisions

pertaining to (a) rights and obligations with respect to withholding taxes, (b) the registration, qualification or listing of the Company's shares, (c) capital or other changes of the Company and (d) other requirements of applicable law. The Committee shall have the authority to interpret and construe this Award pursuant to the terms of the Plan, and its decisions shall be conclusive as to any questions arising hereunder. This Award is granted pursuant to Section 6(e) of the Plan and shall not be deemed a "Performance Compensation Award" for purposes of Section 6(g) of the Plan. This Award, nevertheless, shall be subject to the terms of Section 6(g); provided, however, that actions otherwise required to be taken during the first 90 days of the Performance Period may be taken following such 90-day period for purposes of this Award. Notwithstanding the provisions of Section 6(g)(vi)(D) of the Plan, the Committee shall not exercise the use of negative discretion authorized under Section 6(g)(vi)(D) of the Plan to reduce or eliminate the amount of the Performance Award earned under the terms of this Award Agreement (it being understood that the determination of the attainment of the Performance Goals as set forth on Exhibit A shall be in the sole discretion of the Committee and shall not be deemed to be a reduction or elimination of the Performance Award for this purpose).

SECTION 6. No Rights as a Shareholder. You shall not have any rights or privileges of a shareholder with respect to the Performance Awards subject to this Award Agreement unless and until certificates representing Shares are actually issued and delivered to you or your legal representative in settlement of this Award.

SECTION 7. No Employment or Other Rights. The grant of this Award shall not confer upon you any right to be retained as a director, officer or employee of or to the Company or any of its Affiliates and shall not interfere in any way with the right of the Company and its Affiliates to terminate your employment or service at any time. The right of the Company and its Affiliates to terminate at will your employment or service at any time for any reason, free from any liability or any claim under the Plan or this Award Agreement, is specifically reserved unless otherwise expressly provided in the Plan or in this Award Agreement.

SECTION 8. Non-Transferability of Performance Awards. Your rights and interests under this Award Agreement may not be assigned, alienated, pledged, attached, sold or otherwise transferred or encumbered by you except, in the event of your death, by will or by the laws of descent and distribution, and any such purported assignment, alienation, pledge, attachment, sale, transfer or encumbrance shall be void and unenforceable against the Company or any Affiliate; provided that the designation of a beneficiary shall not constitute an assignment, alienation, pledge, attachment, sale, transfer or encumbrance.

5

SECTION 9. <u>Successors and Assigns of the Company.</u> The terms and conditions of this Award Agreement shall be binding upon and shall inure to the benefit of the Company and its successors and assigns.

SECTION 10. <u>Taxes, Consents, Stop Transfer Orders and Legends.</u> (a) <u>Taxes.</u> The delivery of Shares pursuant to Section 2(b) (or any cash payment made pursuant to Section 4) is conditioned on satisfaction of any applicable withholding taxes in accordance with Section 9(d) of the Plan. You are solely responsible and liable for the satisfaction of all taxes and penalties that may arise in connection with this Award (including any taxes arising under Section 409A of the Code), and the Company shall not have any obligation to indemnify or otherwise hold you harmless from any or all of such taxes. The Committee shall have the discretion to unilaterally modify this Award in a manner (i) that it in good faith believes conforms with the requirements of Section 409A of the Code and (ii) for any distribution event that could be expected to violate Section 409A of the Code, in order to make the distribution only upon a "permissible distribution event" within the meaning of Section 409A of the Code (as determined by the Committee in good faith). The Committee shall have the sole discretion to interpret the requirements of the Code, including Section 409A, for purposes of the Plan and this Award.

- (b) <u>Consents.</u> Your rights in respect of Performance Awards are conditioned on the receipt to the full satisfaction of the Committee of (i) any required consents that the Committee may determine to be necessary or advisable (including, without limitation, your consenting to the Company's supplying to any third party recordkeeper of the Plan such personal information as the Committee deems advisable to administer the Plan) and (ii) your making or entering into such written representations, warranties and agreements in connection with the acquisition of any Shares pursuant to this Award as the Committee may request in order to comply with applicable securities laws or this Award.
- (c) <u>Stop Transfer Orders and Legends</u>. All certificates for Shares or other securities of the Company or any Affiliate delivered under the Plan pursuant to this Award shall be subject to such stop transfer orders and other restrictions as the Committee may deem advisable under the Plan or the rules, regulations, and other requirements of the SEC, any stock exchange upon which such Shares or other securities are then listed, and any federal or state laws, and the Committee may cause a legend or legends to be put on any such certificates to make appropriate reference to such restrictions.

SECTION 11. <u>Committee Discretion</u>. The Committee shall have full and plenary discretion with respect to any actions to be taken or determinations to be made in connection with this Award Agreement, and its determinations shall be final, binding and conclusive.

6

SECTION 12. <u>Confidentiality.</u> You hereby agree to keep confidential, and to not disclose to anyone, the existence and terms of this Award Agreement (including the Performance Goals set forth on Exhibit A), except to your immediate family and your financial and legal advisors, or as may be required by law or ordered by a court with valid jurisdiction over such matter. You further agree that any disclosure to your immediate family and your financial and legal advisors will only be made after such individuals or entities acknowledge and agree to maintain the confidentiality of this Award Agreement and its terms.

SECTION 13. <u>Applicable Law.</u> The validity, construction, interpretation and effect of this Award Agreement shall be governed by and determined in accordance with the laws of the State of Delaware without giving effect to the conflict of laws provisions thereof.

SECTION 14. <u>Notice.</u> All notices, requests, demands and other communications required or permitted to be given under the terms of this Award Agreement shall be in writing and shall be deemed to have been duly given when delivered by hand or overnight courier or three Business Days after they

			, NY 10017 General Cou	ınsel				
T.C.					.ī			
If to you:			the Compan	ress shown o	n the			
The Company and you may change the manner specified above. Notwithstan you have regular access.								
SECTION 15. <u>Hea</u> reference. Such headings shall not be provision thereof.	dings. Headings are g deemed in any way m							
			7					
suspend, discontinue, cancel or termin suspension, discontinuance, cancellatic extent be effective without your conserbe subject to the provisions of Sections and 7(c) (including, without limitation Agreement) of the Plan).	on or termination that int (it being understood is 6(g)(v) (including, we, in connection with ac	nent prospect would materi l, notwithstar rithout limita ljustments to	ively or retro fally and advending the fore tion, in conne the number	pactively; <u>prov</u> ersely impair y egoing provisc ection with ad or kinds of sha	vided, however, your rights under, that this Awar justments to the ares, security or	that any such w r this Award Ag d Agreement an number or iden other property s	aiver, amendmen greement shall not d Performance A tity of peer comp subject to this Aw	t, alteration, t to that wards shall anies), 7(a) vard
if the signatures thereto and hereto we	<u>interparts.</u> This Award re upon the same instr	-	may be signe	a in counterpa	arts, each of whi	ich shall be an o	original, with the s	same effect as
IN WITNESS WHI	EREOF, the parties ha	ve duly exec	cuted this Aw	ard Agreeme	nt as of the date	first written ab	oove.	
		1	ASBURY A	JTOMOTIVI	E GROUP, INC.	.,		
]	Зу					
			Name:					
			Title:					
		+	{NAME},					
			8					
			EXHIBIT	<u>A</u>				
Performance Goals with Re	spect to the Performa	nce Awards f	for the Perfo	mance Period	d from January	<u>1, 2006 through</u>	December 31, 2	<u>800</u>
Points Achieved	0-4.9	5-6.9	7-8.9	9-10.9	11-13.9	14-15.4	15.5-16.9	17-18
% of Standard Award	0%	40%	60%	80%	100%	125%	150%	180%

Target

have been mailed by U.S. registered mail, return receipt requested, postage prepaid, addressed to the other party as set forth below:

Asbury Automotive Group, Inc.

622 Third Avenue

If to the Company:

Point Scoring

Metric	Description	Point Allocation	Measurement
New Vehicle Retail Revenue Same Store	Percent increase in same — store new vehicle retail revenue vs. other public consolidators	Annually Top 3 out of 6 = 1 point	Sum of the points awarded in each of the 3 years
Used Vehicle Retail Revenue Same Store	Percent increase in same — store used vehicle retail revenue vs. other public consolidators	Annually Top 3 out of 6 = 1 point	Sum of the points awarded in each of the 3 years
Platform Same Store F&I PVR	Percent growth in platform PVR	Annually Below $2\% = 0$ points $\geq 2\%$, $<3.5\% = 0.5$ points $\geq 3.5\% = 1$ point	The greater of the sum of the points awarded in each of the 3 years OR points that would have been awarded each year based on compounded annual growth over the 3 years
Fixed Operations Gross Profit Same Store	Percent growth in same — store fixed operations gross profit	Annually Below 3% = 0 points ≥3%, <4% = 0.5 points ≥4%, <5% = 1 point ≥5% = 1.5 points	The greater of the sum of the points awarded in each of the 3 years OR points that would have been awarded each year based on compounded annual growth over the 3 years.
EPS Growth	Year-over-year percentage growth in EPS from continuing operations	Average annual growth rate Below $0\% = -2$ points $\geq 0\%$, $<4\% = 0$ points $\geq 4\%$, $<7\% = 1.5$ points $\geq 7\%$, $<9.5\% = 3$ points $\geq 9.5\% = 4.5$ points	Average annual growth of income from continuing operations over the three year period.