## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

#### CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): February 25, 2004	
Asbury Automotive Group, Inc.	
(Exact name of registrant as specified in its charter)	
Delaware	
(State or other jurisdiction of incorporation)	
5511	01-0609375
ommission File Number)	(IRS Employer Identification No.)
ree Landmark Square, Suite 500, Stamford,	CT 06901
ddress of principal executive offices)	(Zip Code)
(203) 356-4400	
(Registrant's telephone number, including area code)	
None	
(Former name or former address, if changed since last report)	

Item 5. Other Events and Regulation FD Disclosure.

The registrant issued a press release on February 25, 2004 announcing that it has acquired Mercedes-Benz of Sacramento, California, which press release is attached hereto as Exhibit 99.1.

Item 7. Financial Statements and Exhibits.

(c) Exhibits

Exhibit No. Description

99.1 Press Release dated February 25, 2004.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ASBURY AUTOMOTIVE GROUP, INC.

Date: February 24, 2004 By: /s/ Kenneth B. Gilman

Name: Kenneth B. Gilman Title: Chief Executive Officer

## EXHIBIT INDEX

Exhibit No. Description

99.1 Press Release dated February 25, 2004

Investors May Contact: Stacey Yonkus Director, Investor Relations (203) 356-4424 syonkus@asburyauto.com

Asbury Automotive Group Acquires Mercedes-Benz Dealership in Sacramento, California

Company Also Expands in Arkansas

Stamford, CT - February 25, 2004 - Asbury Automotive Group, Inc. (NYSE:ABG), one of the largest automotive retail and service companies in the U.S., today announced that it has acquired Mercedes-Benz of Sacramento from Von Housen Automotive Group. The dealership currently generates revenues of approximately \$100 million annually. Terms of the transaction were not disclosed. Von Housen Automotive Group retains ownership of its other dealerships in Northern California and Nevada.

The Sacramento store represents Asbury's second dealership in northern California. In 2003, the Company acquired Mercedes-Benz of Fresno. With the addition of these California stores, Asbury now conducts business in 21 major markets across the U.S. Daniel Herwaldt, who joined Asbury from Mercedes-Benz of Fresno, is responsible for operations at both the Fresno and Sacramento locations, as well as any additional stores that Asbury might acquire in Northern California.

Earlier this year, the Company also completed acquisitions of two Hyundai dealerships in Arkansas - Northland Hyundai of North Little Rock and Southland Hyundai of Bryant. These two additions to the North Point platform currently generate combined annual revenues of approximately \$70 million.

The Company went on to note that it fully expects to be within its targeted annual acquisition range of \$300 million to \$500 million in annualized revenues.

## About Asbury Automotive Group

Asbury Automotive Group, Inc., headquartered in Stamford, Connecticut, is one of the largest automobile retailers in the U.S., with 2003 revenues of \$4.8 billion. Built through a combination of organic growth and a series of strategic acquisitions, Asbury now operates through nine geographically concentrated, individually branded "platforms." These platforms currently operate 100 retail auto stores, encompassing 142 franchises for the sale and servicing of 35 different brands of American, European and Asian automobiles. Asbury believes that its product mix contains a higher proportion of more desirable luxury and mid-line import brands than most public automotive retailers. The Company offers customers an extensive range of automotive products and services, including new and used vehicle sales and related financing and insurance, vehicle maintenance and repair services, replacement parts and service contracts.

#### Forward Looking Statements

This press release contains "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995. The forward-looking statements include statements relating to goals, plans, projections and guidance regarding the Company's financial position, results of operations, market position, product development, pending and potential future acquisitions and business strategy. These statements are based on management's current expectations and involve significant risks and uncertainties that may cause results to differ materially from those set forth in the statements. These risks and uncertainties include, among other things, market factors, the Company's relationships with vehicle manufacturers and other suppliers which could cause among other things acquisitions under contract or letters of intent to fail, risks associated with the Company's substantial indebtedness, risks related to pending and potential future acquisitions, general economic conditions both nationally and locally and governmental regulations and legislation. There can be no guarantees that the Company's plans for future operations will be successfully implemented or that they will prove to be commercially successful. These and other risk factors are discussed in the Company's annual report on Form 10-K and in its other filings with the Securities and Exchange Commission. We undertake no obligation to publicly update any forward-looking statement,

whether as a result of new information, future events or otherwise.

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